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#### Large shocks in menu cost models

#### Peter Karadi – Adam Reiff

European Central Bank\* - Magyar Nemzeti Bank\*

#### September 19, 2013

\*The view expressed are those of the authors, and do not necessarily reflect the official position of the ECB, the Eurosystem or the Magyar Nemzeti Bank

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#### New-Keynesian Models

#### Assume Calvo price stickiness

▶ timing of firms' price adjustments is random

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### New-Keynesian Models

- Assume Calvo price stickiness
  - ▶ timing of firms' price adjustments is random
- Claim: similar implications as in more micro-founded menu cost models
  - similarity in terms of aggregate price rigidity
  - ▶ firms choose timing of price adjustments

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|------------------------|-------------|--------------------|-------------------------|--|
| Debate                 |             |                    |                         |  |

#### ▶ Is Calvo indeed good approximation of menu cost models?



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- Debate
  - ▶ Is Calvo indeed good approximation of menu cost models?
  - $\blacktriangleright$  Golosov-Lucas (2007): No
    - calibrate to micro price data
    - match frequency, average size of price changes  $(\Delta p)$

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- aggregate price is flexible
  - because of selection of price changers
- money essentially neutral

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#### Debate

- ▶ Is Calvo indeed good approximation of menu cost models?
- $\blacktriangleright$  Golosov-Lucas (2007): No
  - calibrate to micro price data
  - match frequency, average size of price changes  $(\Delta p)$
  - aggregate price is flexible
    - because of selection of price changers
  - money essentially neutral
- ▶ Midrigan (2011): Yes
  - match leptokurtic shape of  $\Delta p$ -distribution
  - ▶ by adding fat-tailed (rather than normal) shocks

- ▶ aggregate price rigidity similar to Calvo
  - $\blacktriangleright\,$  selection disappears

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Conclusion o

#### Large shocks

▶ These results are for small shocks

calibrated to nominal shocks during normal times

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Conclusion o

#### Large shocks

- ▶ These results are for small shocks
  - calibrated to nominal shocks during normal times
- ▶ What happens if shocks get large?
  - large monetary shocks
  - large devaluations
  - large credit contractions
  - ► tax changes

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Conclusion o

#### Our paper

▶ Introduce new generalized menu cost model

▶ match distribution of  $\Delta p$  even better

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Conclusion o

#### Our paper

- ▶ Introduce new generalized menu cost model
  - ▶ match distribution of  $\Delta p$  even better
- ▶ Analyze model response to large monetary shocks
  - ▶ compare with Calvo, Golosov-Lucas and Midrigan

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- ▶ Introduce new generalized menu cost model
  - ▶ match distribution of  $\Delta p$  even better
- ▶ Analyze model response to large monetary shocks
  - ▶ compare with Calvo, Golosov-Lucas and Midrigan
- ▶ Use micro data from Hungary to evaluate models
  - ▶ Hungary: large, positive and negative (symmetric) tax shocks

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# Findings

- ► Aggregate price flexibility Figure
  - ▶ fraction of adjusters quickly increases with shock size
    - $\blacktriangleright \implies$  inflation PT also increases quickly
  - ▶ model with fat tailed shocks more flexible
    - opposite of Midrigan's small shock result

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# Findings

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  - ▶ fraction of adjusters quickly increases with shock size
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  - ▶ model with fat tailed shocks more flexible
    - opposite of Midrigan's small shock result

#### ► Asymmetry Figure

- ▶ asymmetric inflation PT for positive and negative shocks
- ▶ if there is trend inflation (small, 2% per year enough)
- ▶ negative shock: inflation takes care of price decreases
- ▶ model with fat tailed shocks more asymmetric

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# Findings (cntd)

- Quantitative predictions of different models (in terms of aggregate price flexibility and asymmetry)
  - baseline model quite close to data
  - $\blacktriangleright$  normal model (GL) underestimates both
  - ▶ leptokurtic model (M) overestimates both

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# Findings (cntd)

- Quantitative predictions of different models (in terms of aggregate price flexibility and asymmetry)
  - baseline model quite close to data
  - ▶ normal model (GL) underestimates both
  - ▶ leptokurtic model (M) overestimates both
- Implication for small shocks
  - ▶ baseline model is NOT similar to Calvo!
  - ▶ Golosov-Lucas-type selection is back

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### VAT-changes in Hungary

 $\blacktriangleright$  2006 January: decrease standard 25% VAT-rate to 20%

▶ pre-announced by 5 months

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## VAT-changes in Hungary

- 2006 January: decrease standard 25% VAT-rate to 20%
   pre-announced by 5 months
- 2006 September: increase lower 15% VAT-rate to 20%
  pre-announced by 3 months

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Conclusion o

# VAT-changes in Hungary

- $\blacktriangleright$  2006 January: decrease standard 25% VAT-rate to 20%
  - ▶ pre-announced by 5 months
- $\blacktriangleright$  2006 September: increase lower 15% VAT-rate to 20%
  - ▶ pre-announced by 3 months
- ▶ Large and symmetric aggregate shocks
  - affected different products
  - use processed food sector
    - ▶ increase- and decrease-affected products similar Moments

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Conclusion o

# Effects of VAT-changes

- ▶ Frequency of price change
  - $\blacktriangleright$  normal times (no tax change): 13.5%
  - ▶ tax increase: 62%
  - ▶ tax decrease: 26.9%

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## Effects of VAT-changes

- ▶ Frequency of price change
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- Inflation pass-through  $(\pi_t \bar{\pi})/\Delta \tau_t$ 
  - ▶ tax increase: 98.9%
  - ▶ tax decrease: 32.9%
  - ▶ aggregate price flexibility and asymmetry

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  - ▶ tax increase: 98.9%
  - ▶ tax decrease: 32.9%
  - ▶ aggregate price flexibility and asymmetry
- ▶ Which sticky price model can predict this?
  - Calvo surely not
    - ▶ neither flexible nor asymmetric
  - ▶ any of the menu cost models?

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Conclusion o

- ▶ General equilibrium macro model with
  - representative household
  - heterogenous firms
  - ▶ central bank and government (money growth and tax rates)

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Conclusion o

- ▶ General equilibrium macro model with
  - representative household
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  - ▶ central bank and government (money growth and tax rates)
- ► Representative household Equations
  - maximizes lifetime utility in consumption aggregate (CES), labor supply and real money balances
  - ▶ standard CES-demand:  $C_t(i)/C_t = (P_t(i)/P_t)^{-\theta}$

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- Heterogenous firms
  - ▶ hit by idiosyncr. productivity shocks (a la Golosov-Lucas)
  - $\blacktriangleright$  fat-tailed shocks to match empirical distribution of  $\Delta p$
  - (more details on firms later)

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  - $\blacktriangleright$  fat-tailed shocks to match empirical distribution of  $\Delta p$
  - (more details on firms later)
- ▶ Central bank and government
  - ▶ passive: keep money growth  $(g_M)$  and VAT-rate  $(\tau_t)$  fixed
  - ▶ unexpected change in money growth rate / VAT
    - ▶ possibly pre-announced

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ション ふゆ マ キャット マックシン

- ▶ Continuum of firms  $(0 \le i \le 1)$ , producing differentiated products
  - engage in monopolistic competition
  - post prices  $P_t(i)$
  - ▶ pay fixed adjustment cost for each change in nominal price

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ション ふゆ マ キャット マックタン

Conclusion o

- ▶ Continuum of firms ( $0 \le i \le 1$ ), producing differentiated products
  - engage in monopolistic competition
  - post prices  $P_t(i)$
  - ▶ pay fixed adjustment cost for each change in nominal price
- ► Single-input CRS technologies:  $Y_t(i) = A_t(i)L_t(i)$ 
  - $A_t(i)$  idiosyncratic productivity
  - $L_t(i)$  labor input

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Conclusion o

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- Log-productivity follows RW:  $\Delta \log A_t(i) = \varepsilon_t(i)$

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Conclusion o

- ▶ Continuum of firms  $(0 \le i \le 1)$ , producing differentiated products
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  - $A_t(i)$  idiosyncratic productivity
  - $L_t(i)$  labor input
- Log-productivity follows RW:  $\Delta \log A_t(i) = \varepsilon_t(i)$
- ▶ Why have idiosyncratic productivity shocks?
  - ▶ to match large size of price changes in data
  - ▶ aggregate shocks with small inflation rate could not do this

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Conclusion o

### Heterogenous firms (*cntd*)

• Productivity innovation  $\varepsilon_t(i)$  is mixed normal

$$\varepsilon_t(i) = \begin{cases} N(0, \sigma^2/\lambda) & \text{with probability } p \\ N(0, \sigma^2) & \text{with probability } 1 - p \end{cases}$$

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- Special cases nested
  - ▶ normal innovations a la Golsov-Lucas (2007) (p = 0)
  - ▶ poisson innovations a la Midrigan (2011) ( $\lambda = \infty$ )

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- Special cases nested
  - ▶ normal innovations a la Golsov-Lucas (2007) (p = 0)
  - ▶ poisson innovations a la Midrigan (2011) ( $\lambda = \infty$ )
- ► Firms solve a dynamic problem of whether or not to change price Equations
  - $\blacktriangleright$  problem stationary in productivity adjusted relative price:  $p_t(i) = \frac{P_t(i)A_t(i)}{P_t}$

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Conclusion o

#### Equilibrium and numerical solution

- Standard equilibrium Details
  - ▶ agent maximize, given their information
  - markets clear

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Conclusion 0

### Equilibrium and numerical solution

- Standard equilibrium Details
  - ▶ agent maximize, given their information
  - markets clear
- Numerical solution
  - ▶ no aggregate uncertainty (tax, money growth rates fixed)
  - ▶ steady state: global heterogenous agents methods ① etails
  - transition dynamics: shooting Details

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# Data

#### ▶ Store-level monthly price data on processed food products

- ▶ 128 different products
- ▶ 123 stores/product on average
- ▶ time span: 2001 December 2006 December
- ▶ product-level statistics, aggregated by CPI-weights

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# Data

#### ▶ Store-level monthly price data on processed food products

- ▶ 128 different products
- ▶ 123 stores/product on average
- ▶ time span: 2001 December 2006 December
- ▶ product-level statistics, aggregated by CPI-weights
- ▶ Matched moments (4)
  - frequency of price changes
  - ▶ average absolute size of price changes
  - kurtosis of price change size distribution
  - ▶ interquartile range of absolute size distribution

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## Calibration

- Pre-selected parameters
  - $\theta = 5$  (elasticity of substitution)
  - $\beta = 0.96^{1/12}$  (time preference)
  - $g_M = \pi = 4.2\%/12$  (inflation/money growth rate)
  - ▶  $\psi = 0$  (inv elast of labor supply, implies linear labor disutility)

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- Calibrated parameters (4)
  - $\phi$  (cost of price change)
  - $\sigma$  (standard deviation of productivity innovations)

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- p (parameter of mixed normal distribution)
- $\lambda$  (relative variance parameter)

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# Calibration

- Pre-selected parameters
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- Calibrated parameters (4)
  - $\phi$  (cost of price change)
  - $\sigma$  (standard deviation of productivity innovations)

- p (parameter of mixed normal distribution)
- $\lambda$  (relative variance parameter)
- ► Model variants Calibrated parameters
  - baseline (mixed normal)
  - ▶ normal model of Golosov-Lucas (p = 0)
  - **poisson** model of Midrigan  $(\lambda = \infty)$

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## Unmatched moments

Moments at the months of tax changes

| Unmatched moments     | Data  | Mixed | Poisson | Normal | Calvo |
|-----------------------|-------|-------|---------|--------|-------|
| Frequency tax incr    | 62.0% | 61.1% | 90.1%   | 24.7%  | 13.5% |
| Frequency tax decr    | 26.9% | 24.0% | 13.7%   | 17.6%  | 13.5% |
| Avg abs size tax incr | 9.0%  | 7.9%  | 7.4%    | 10.7%  | 10.8% |
| Avg abs size tax decr | 8.6%  | 7.9%  | 9.4%    | 10.5%  | 9.7%  |
| Inflation PT tax incr | 98.9% | 94.2% | 138.7%  | 49.1%  | 10.1% |
| Inflation PT tax decr | 32.9% | 33.4% | 15.0%   | 41.3%  | 8.6%  |

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▶ Mixed normal: very good in frequency effects, inflation PT

▶ (Size distributions

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- ▶ Size distributions
- Poisson: overestimates asymmetry

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 $\blacktriangleright$  Mixed normal: very good in frequency effects, inflation PT

- Size distributions
- Poisson: overestimates asymmetry
- ▶ Normal: underestimates asymmetry, frequency effect

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Conclusion o

- ▶ Understand differences in basic menu cost models
  - no trend inflation
    - no asymmetry
  - $\blacktriangleright$  no pre-announcement

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Conclusion o

- ▶ Understand differences in basic menu cost models
  - no trend inflation
    - no asymmetry
  - ▶ no pre-announcement
- Add trend inflation
  - still no pre-announcement
  - ▶ understand reasons of asymmetry

| Introduction | Facts |
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Conclusion o

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- Add pre-announcement
  - ▶ here we arrive to the calibrated version

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Conclusion o

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  - ▶ no pre-announcement
- Add trend inflation
  - still no pre-announcement
  - ▶ understand reasons of asymmetry
- Add pre-announcement
  - ▶ here we arrive to the calibrated version
- ▶ Extend analysis to multi-product case
  - ▶ introduces some very small price changes into model
  - qualitative results do not change
  - fit of  $\Delta p$ -distribution even better

| Introduction | Facts | Model, calibration | Discussion | Conclusion |
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| What we do   | )     |                    |            |            |

- ► Plot relationship between shock size inflation PT
  - ► PT measure: average marginal PT (over whole transition path) Expression

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### What we do

- ▶ Plot relationship between shock size inflation PT
  - ► PT measure: average marginal PT (over whole transition path) Expression

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- ► Decompose PT (a la Constain-Nakov 2011) Decomposition
  - extensive margin effect
  - ▶ intensive margin effect
  - selection effect

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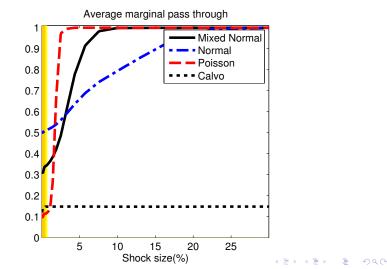
#### What we do

- ▶ Plot relationship between shock size inflation PT
  - ► PT measure: average marginal PT (over whole transition path) Expression
- ► Decompose PT (a la Constain-Nakov 2011) Decomposition
  - extensive margin effect
  - ▶ intensive margin effect
  - selection effect
- ▶ Understand differences by analyzing
  - 1. distribution of desired price changes
    - $\Delta p$ -distribution if price change was temporarily free
  - 2. inaction bands
    - $\blacktriangleright\,$  for small price changes, gains of change < menu cost

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## Step 1: no trend inflation / pre-announcement Relationship between shock size and inflation PT

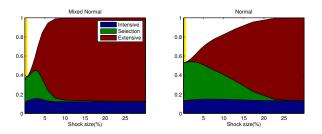


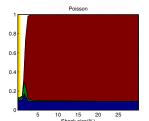
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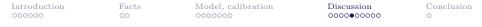
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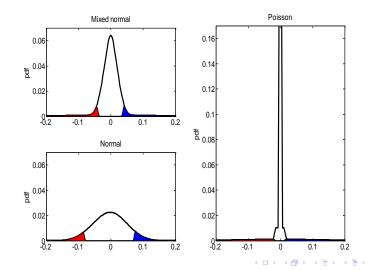
## Step 1: no trend inflation / pre-announcement Decomposition of PT: extensive margin dominates for large shocks







## Step 1: no trend inflation / pre-announcement Steady-state desired price change distributions

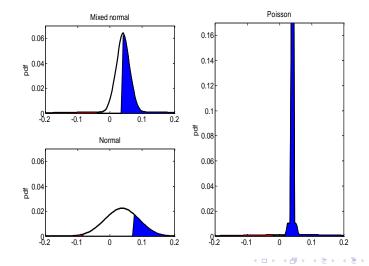


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## Step 1: no trend inflation / pre-announcement Desired price change distributions when a shock hits



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## Step 1: no trend inflation / pre-announcement

Lessons

▶ For large shocks, extensive margin effect dominates

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Step 1: no trend inflation / pre-announcement

Lessons

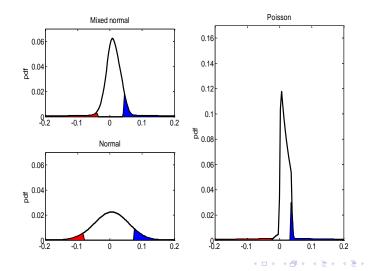
- ▶ For large shocks, extensive margin effect dominates
- Extensive margin effect: shape of desired distribution matters!

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#### Step 2: Add trend inflation

Steady-state desired price change distributions



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## Step 2: Add trend inflation

Lessons

- Desired distribution shifted to right, inaction band less so
  - ▶ this leads to asymmetry in reaction to shocks Asymmetry

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## Step 2: Add trend inflation

Lessons

- ▶ Desired distribution shifted to right, inaction band less so
  - ▶ this leads to asymmetry in reaction to shocks Asymmetry
- Resulting asymmetry is driven by the asymmetry of extensive margin effect Decomposition
  - ▶ again, shape of desired distribution matters

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#### Step 3: add pre-announcement

Effect of pre-announcement in mixed normal model

|                          |       | Announcement lead |       |                  |                   |
|--------------------------|-------|-------------------|-------|------------------|-------------------|
| Unmatched moments        | data  | 0 mth             | 1 mth | $3 \mathrm{mth}$ | 5 mth             |
| Frequency tax incr       | 62.0% | 66.2%             | 64.1% | 61.1%            | 60.8%             |
| Frequency tax decr       | 26.9% | 39.1%             | 32.5% | 25.7%            | $\mathbf{24.0\%}$ |
| Avg abs size tax incr    | 9.0%  | 7.4%              | 7.7%  | 7.9%             | 7.9%              |
| Avg abs size tax decr    | 8.6%  | 6.9%              | 7.2%  | 7.7%             | 7.9%              |
| Inflation PT tax incr    | 98.9% | 95.9%             | 97.4% | 94.2%            | 93.6%             |
| Inflation PT tax decr    | 32.9% | 55.7%             | 45.7% | 35.9%            | $\mathbf{33.0\%}$ |
| Initial infl PT tax incr | _     | _                 | 1.2%  | 4.4%             | 5.0%              |
| Initial infl PT tax decr | -     | -                 | 14.2% | 28.2%            | 31.9%             |

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## Step 3: add pre-announcement

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- ▶ Pre-announcement increases asymmetry
  - ▶ positive shock: firms know they will adjust when shock hits (freq around 60%), so few does anything initially
  - ▶ negative shock: firms will not adjust when shock hits (freq around 30%), so tend to adjust in advance

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- ▶ We calibrate a menu cost model with mixed normal shocks
  - ▶ Golosov-Lucas (2007)-model with normal shocks special case

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 $\blacktriangleright$  Midrigan (2011)-model with poisson shocks special case

| Introduction | Facts | Model, calibration | Discussion | Conclusion |
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- ▶ This baseline model
  - ▶ hits steady-state price change distribution very well
  - ▶ predicts consequences of large, symmetric nominal shocks

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- Model implications
  - ▶ large aggregate price flexibility due to selection
  - ▶ in contrast to Midrigan (2011)

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  - ▶ in contrast to Midrigan (2011)
- ▶ Midrigan's results depend crucially on two assumptions
  - leptokurtic shock distribution with many 0-s
    - many "very small" innovations not enough
  - zero trend inflation

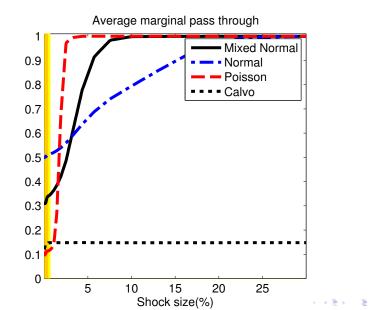
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- ▶ Midrigan's results depend crucially on two assumptions
  - leptokurtic shock distribution with many 0-s
    - many "very small" innovations not enough
  - zero trend inflation
- ► Takeaway: menu cost-type nominal rigidities are not enough to generate realistic aggregate price rigidity

• what else?  $\longrightarrow$  future research

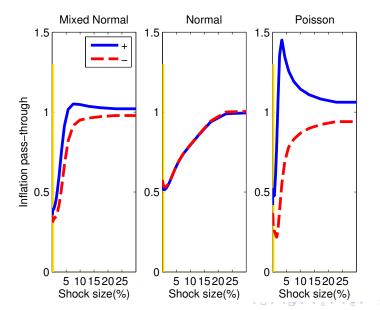
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## Inflation PT for different shock sizes





Asymmetric inflation PT for different shock sizes



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## Moments of products in the two VAT brackets

| Moments                  | -5%     | +5%     |
|--------------------------|---------|---------|
| Frequency (no tax, NT)   | 12.3%   | 13.8%   |
|                          | (1.1%)  | (0.5%)  |
| Avg abs size (NT)        | 10.8%   | 9.7%    |
|                          | (0.6%)  | (0.2%)  |
| Kurtosis (NT)            | 3.96    | 3.98    |
|                          | (0.003) | (0.001) |
| Interquartile range (NT) | 8.3%    | 8.1%    |
|                          | (0.01%) | (0.01%) |

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#### Household utility and first-order conditions

#### utility function

$$\max_{\{C_t(i), L_t, M_t\}} E_0 \sum_{t=0}^{\infty} \beta^t \left( \log C_t - \frac{\mu}{1+\psi} L_t^{1+\psi} + \nu \log \frac{M_t}{P_t} \right)$$

$$\frac{1}{R_t} = \beta E_t \frac{P_t C_t}{P_{t+1} C_{t+1}}$$

Relative demands (Dixit-Stiglitz):

$$C_i(t) = \left(\frac{P_i(t)}{P(t)}\right)^{-\theta} C(t)$$

Labor supply equation

$$\mu L_t^{\psi} C_t = W_t / P_t$$

Money demand

$$\frac{M_t}{P_t} = \nu C_t \frac{R_t}{R_t - 1}$$

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## Firms dynamic problem

- ► normalized profit function ( $w_t$  real wage)  $\Pi(p_t(i), w_t, \tau_t) = \frac{p_t(i)^{1-\theta}}{1+\tau_t} - w_t p_t(i)^{-\theta}$
- firm value if it changes price  $V^{C}(\Omega_{t}) = \max_{p_{t}^{*}(i)} \left\{ \Pi(p_{t}^{*}(i), w_{t}, \tau_{t}) - \phi + \beta E_{t} V\left(p_{t}^{*}(i)e^{\varepsilon_{t+1}(i)}, \Omega_{t+1}\right) \right\}$ •  $\Omega_{t} = (\tau_{t}, w_{t}, \pi_{t}, \Gamma_{t})$  vector of aggregate state variables •  $\Gamma_{t}$  firm distribution w.r.t.  $p_{t}(i)$
- For the firm value if does not change price  $V^{NC}\left(p_{t-1}(i),\Omega_t\right) = \Pi\left(\frac{p_{t-1}(i)}{(1+\pi_t)},w_t,\tau_t\right) + \beta E_t V\left(\frac{p_{t-1}(i)}{(1+\pi_t)}e^{\varepsilon_{t+1}(i)},\Omega_{t+1}\right)$

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Firm value  $V\left(p_{t-1}(i), \Omega_t\right) = \max_{\{C, NC\}} \left[ V^{NC}\left(p_{t-1}(i), \Omega_t\right), V^{C}\left(\Omega_t\right) \right]$  ntroduction 000000 Facts 00 Model, calibration 0000000 Discussion 0000000000

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# Equilibrium

- 1. Household maximizes utility subject to budget constraint taking prices, wages as given
- 2. Firms set nominal prices to maximize their value functions, taking their relative prices and idiosyncratic technology, and the future path of aggregate variables as given.
- 3. Money supply growth is constant; taxes are fixed.
- 4. Market clearing in the goods, bond, labor markets.

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## Numerical solution: Steady state

- No aggregate uncertainty  $(g_M, \tau \text{ are fixed})$
- ▶ Aggregate endogenous variables are constant
- Iteration in w
  - 1. Guess a value  $w_0$
  - 2. Solve for value and policy functions under  $w_0$
  - 3. Calculate equilibrium distribution of firms over their idiosyncratic state variable  $(p_{-1}(i))$
  - 4. Adjust  $w_0$  to make mean relative price zero.

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#### Numerical solution: Transitional dynamics

• One time permanent shock to  $g_{PY}$  or  $\tau$ 

- Shooting
- Assume new SS reached in T periods
- ▶ Iterate on inflation path
  - 1. Guess inflation path  $\{\pi_1, \pi_2, ..., \pi_T\}$
  - 2. Calculate value- and policy functions

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- 3. Obtain resulting inflation path
- 4. Do until convergence in paths

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#### Calibrated parameters

| Parameters           | Mixed normal | Poisson  | Normal |
|----------------------|--------------|----------|--------|
| $\phi$               | 0.78%        | 0.46%    | 2.05%  |
| $\sigma_{arepsilon}$ | 4.41%        | 4.55%    | 3.67%  |
| p                    | 0.903        | 0.898    | 0      |
| $\lambda$            | 145          | $\infty$ | -      |

#### Mixed normal

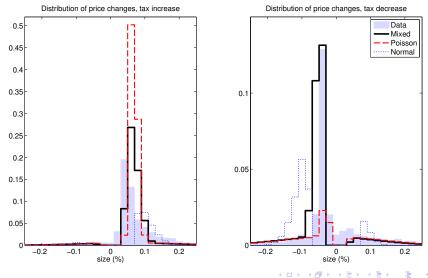
$$\varepsilon_t(i) = \begin{cases} N(0, \sigma = 1.14\%) & \text{with probability } 0.903 \\ N(0, \sigma = 13.73\%) & \text{with probability } 0.097 \end{cases}$$

Poisson

$$\varepsilon_t(i) = \begin{cases} N(0, \sigma = 0\%) & \text{with probability } 0.898\\ N(0, \sigma = 14.26\%) & \text{with probability } 0.102 \end{cases}$$

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## Price change distributions when shocks hit



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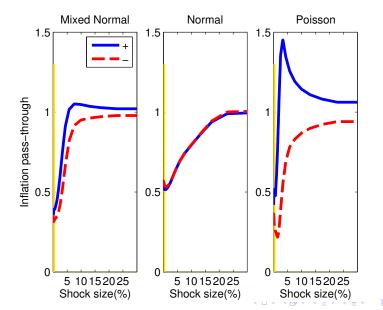
#### Inflation PT and its decomposition

• marginal PT at time t: 
$$\gamma_t = \frac{\pi_t - \bar{\pi}}{(1 - \sum_{i=0}^{t-1} \gamma_i) \Delta m_0}$$

► main PT measure is (weighted) average marginal PT:  $\bar{\gamma} = \sum_{t=1}^{T} w_t \gamma_t$ ► weights  $w_t = (\pi_t - \bar{\pi}) / \Delta m_0$ 



#### Asymmetric inflation PT under trend inflation





## Decomposing asymmetry under trend inflation

