1. DEVELOPMENTS IN LOAN PORTFOLIOS AND ANSWERS TO THE QUESTIONNAIRE

1.1. Lending to the household sector
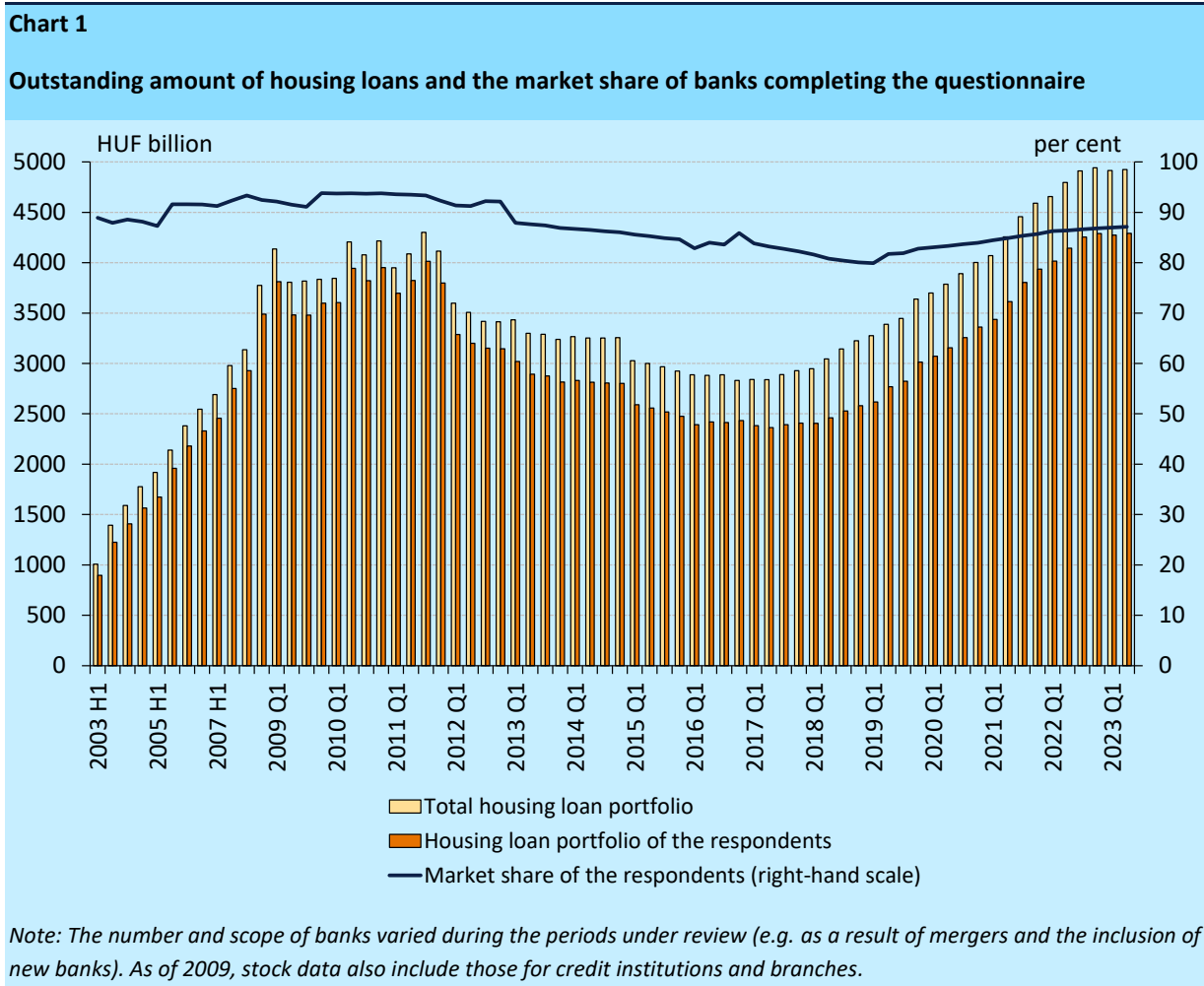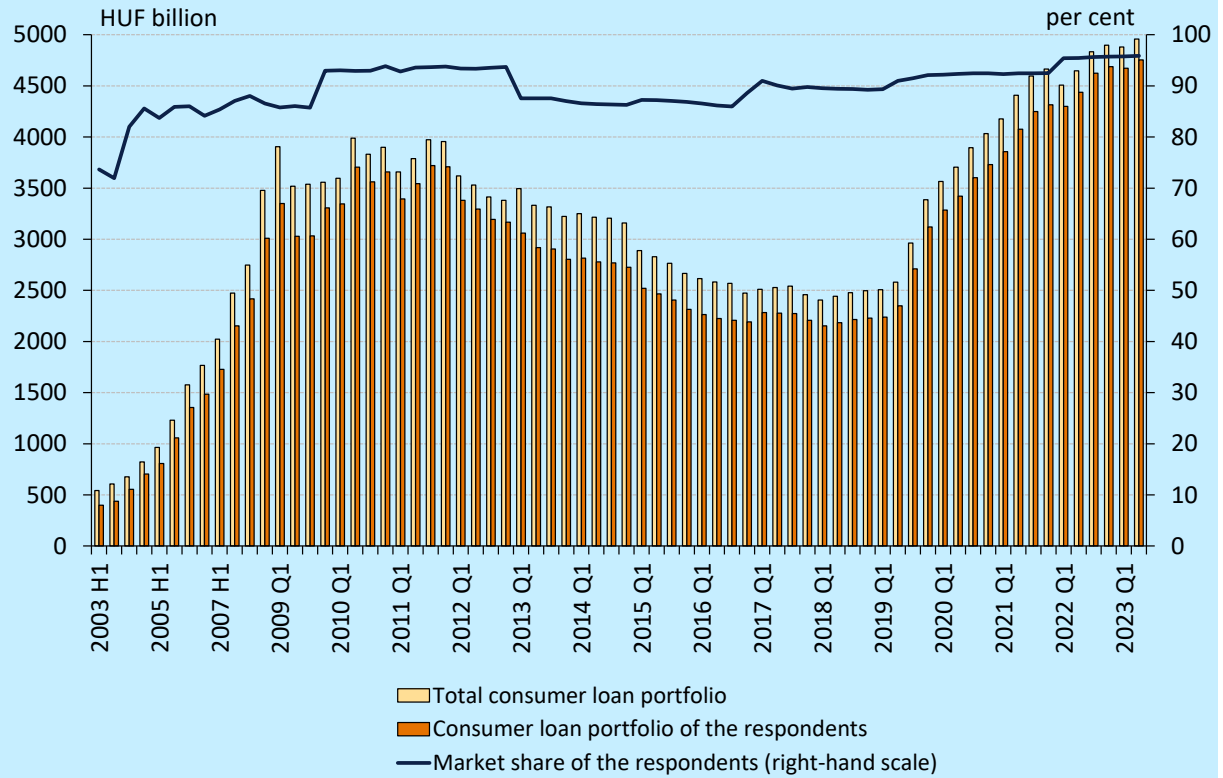
Chart 1

Outstanding amount of housing loans and the market share of banks completing the questionnaire

Note: The number and scope of banks varied during the periods under review (e.g. as a result of mergers and the inclusion of new banks). As of 2009, stock data also include those for credit institutions and branches.

Chart 2

Outstanding amount of consumer loans and the market share of banks completing the questionnaire

Note: The number and scope of banks varied during the periods under review. The chart only plots market shares of the banks surveyed; it does not plot market shares of financial enterprises. As of 2009, stock data also include those for credit institutions and branches.
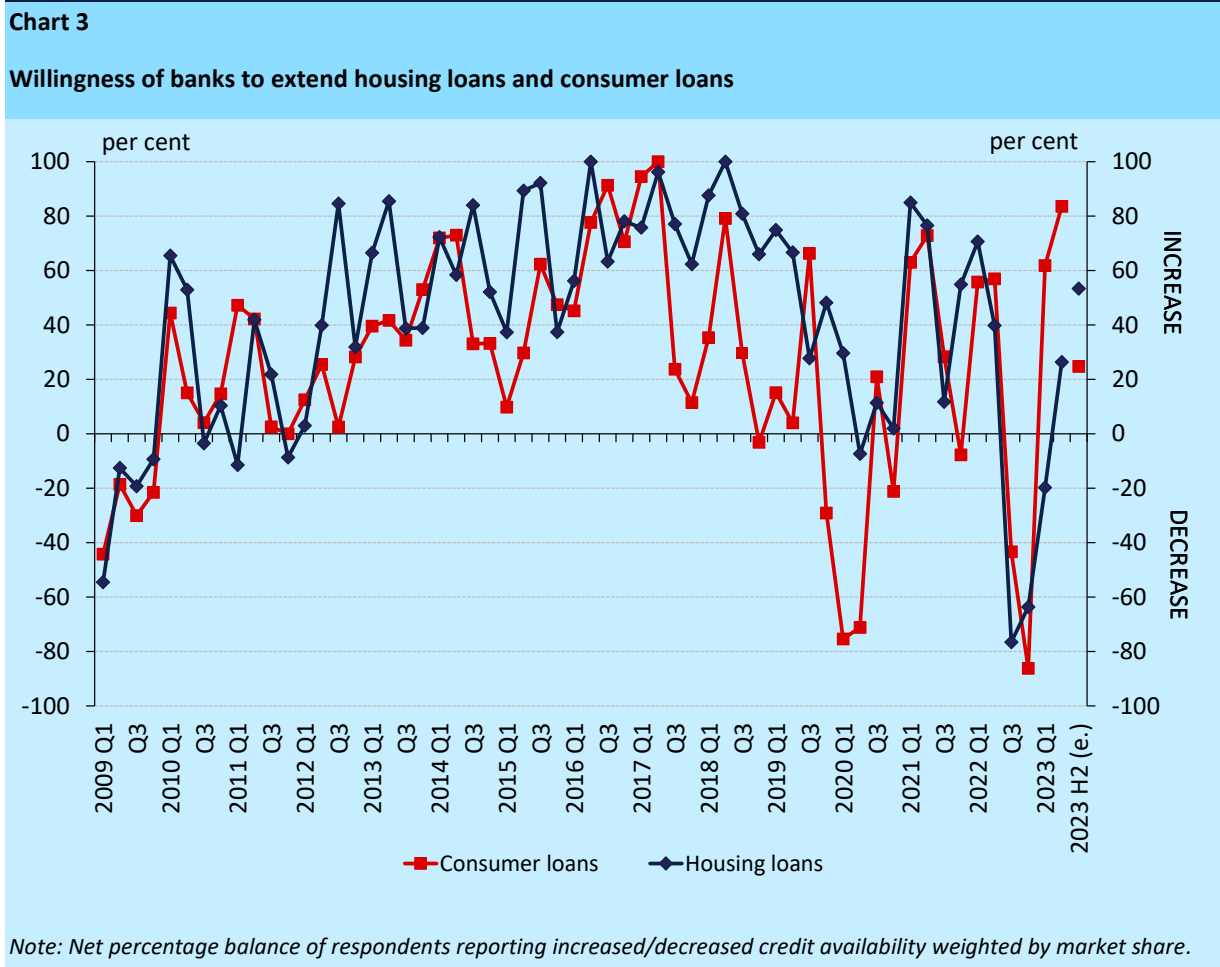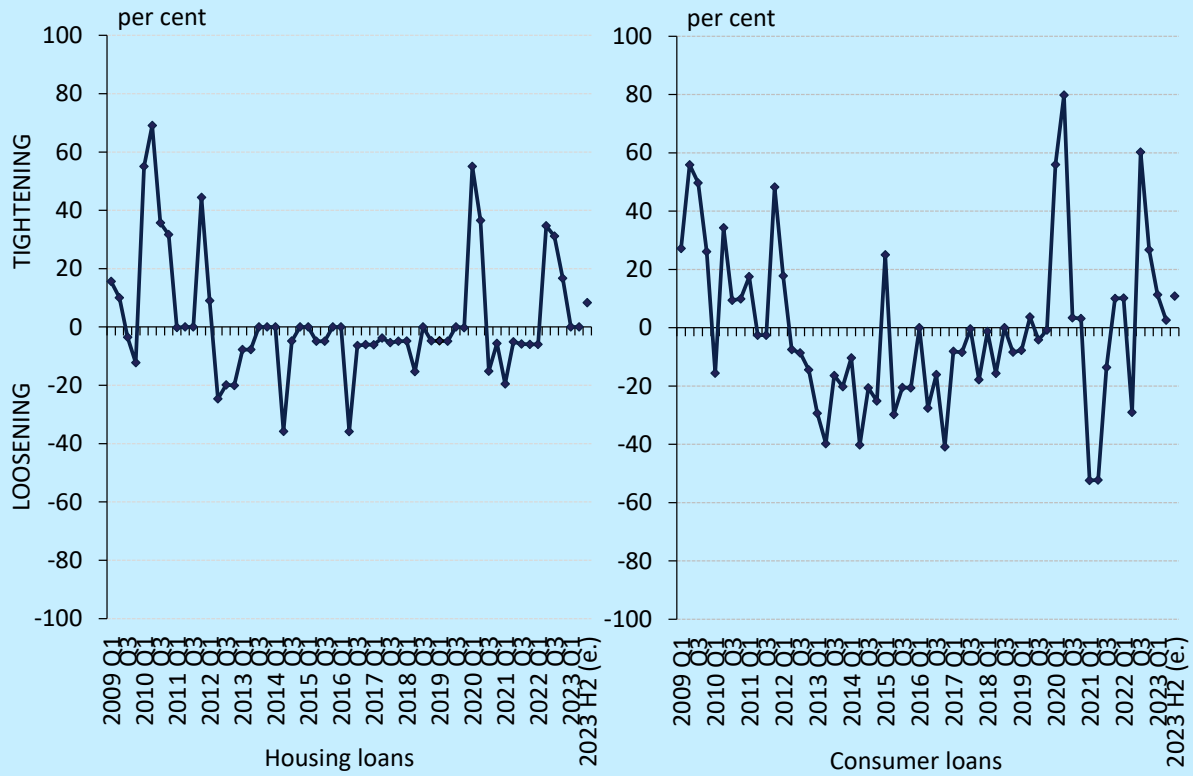
Chart 3

Willingness of banks to extend housing loans and consumer loans

Note: Net percentage balance of respondents reporting increased/decreased credit availability weighted by market share.
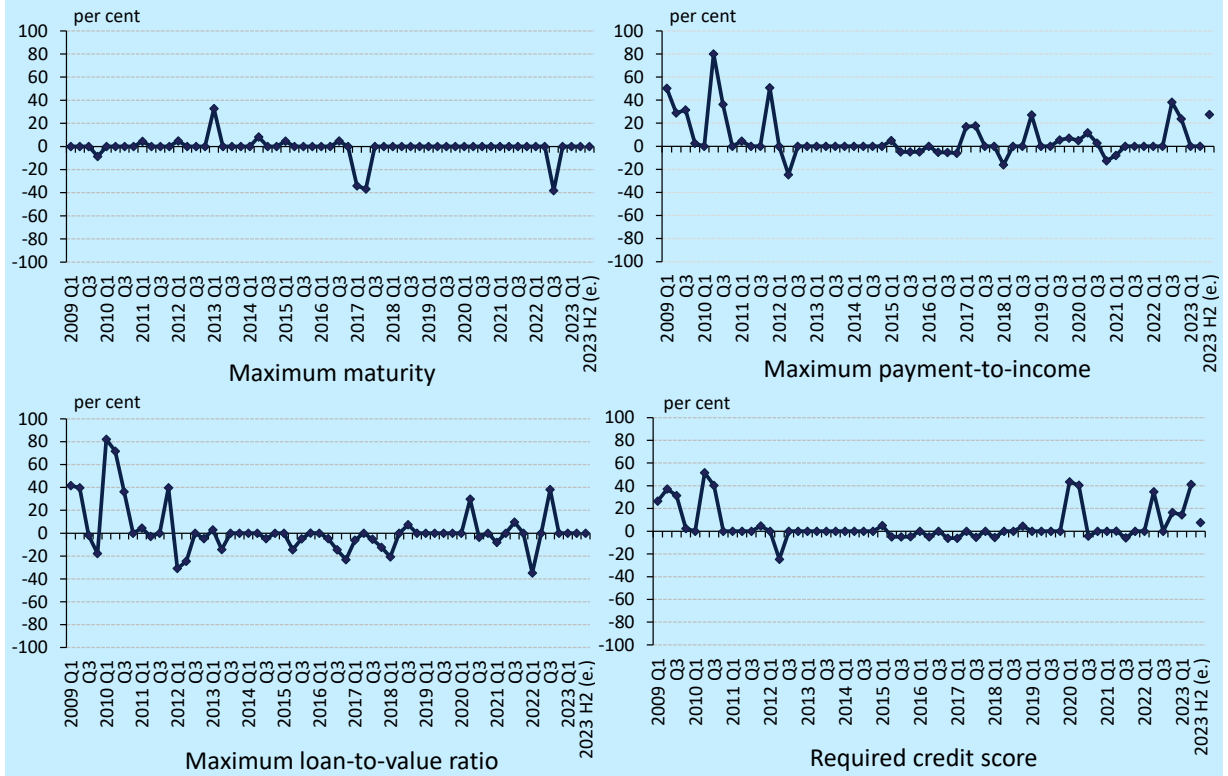
Chart 4

Credit conditions in the housing loan and consumer loan markets

Note: Net percentage balance of respondents tightening/easing credit standards weighted by market share. The magnitude of tightening/easing is not shown in the chart.
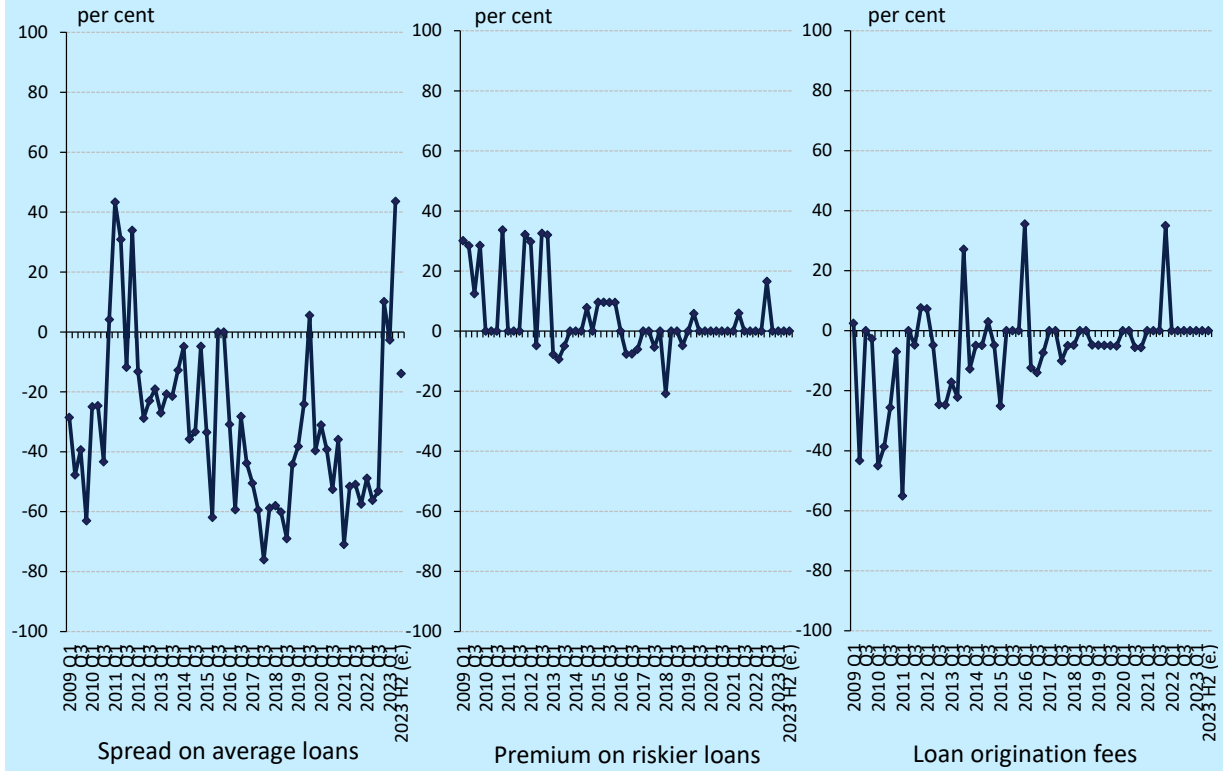
Chart 5

Credit conditions in the housing loan market – non-price conditions

Maximum maturity

Maximum payment-to-income

Maximum loan-to-value ratio

Required credit score

Note: Net percentage balance of respondents tightening/easing credit conditions weighted by market share. The magnitude of tightening/easing is not shown in the chart.
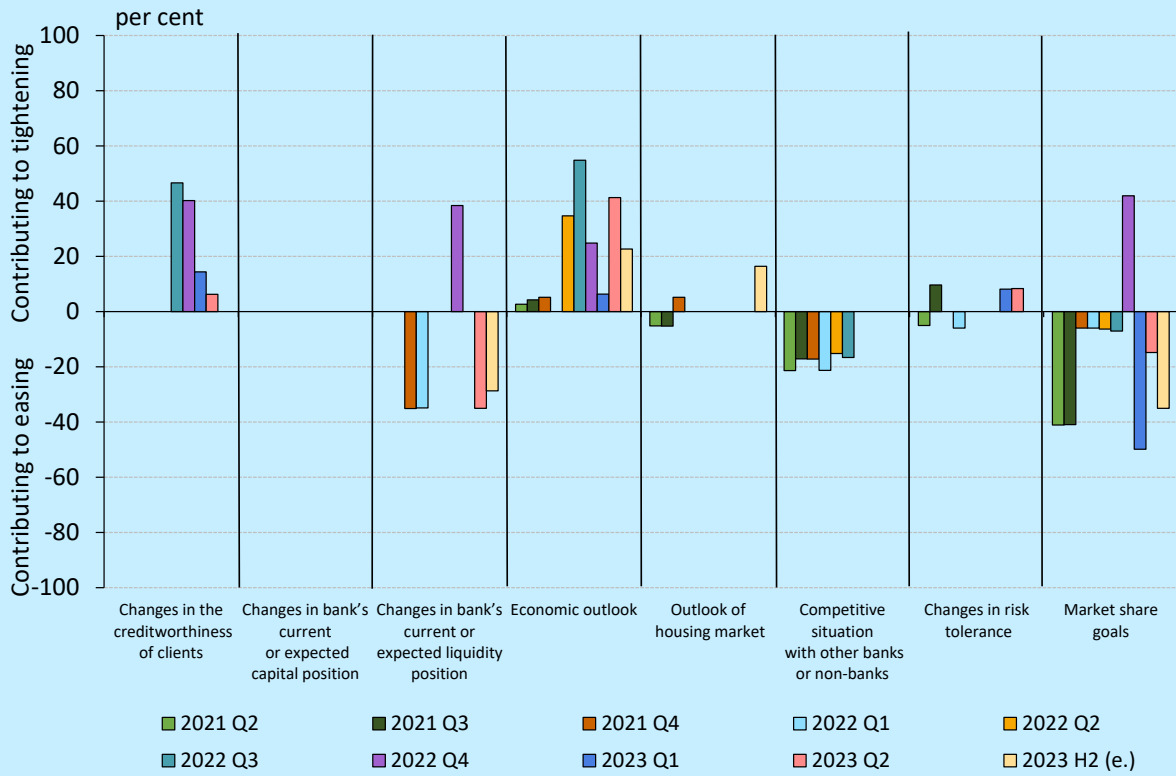
Chart 6

Credit conditions in the housing loan market – price conditions

Note: Net percentage balance of respondents tightening/easing credit conditions weighted by market share. The magnitude of tightening/easing is not shown in the chart.
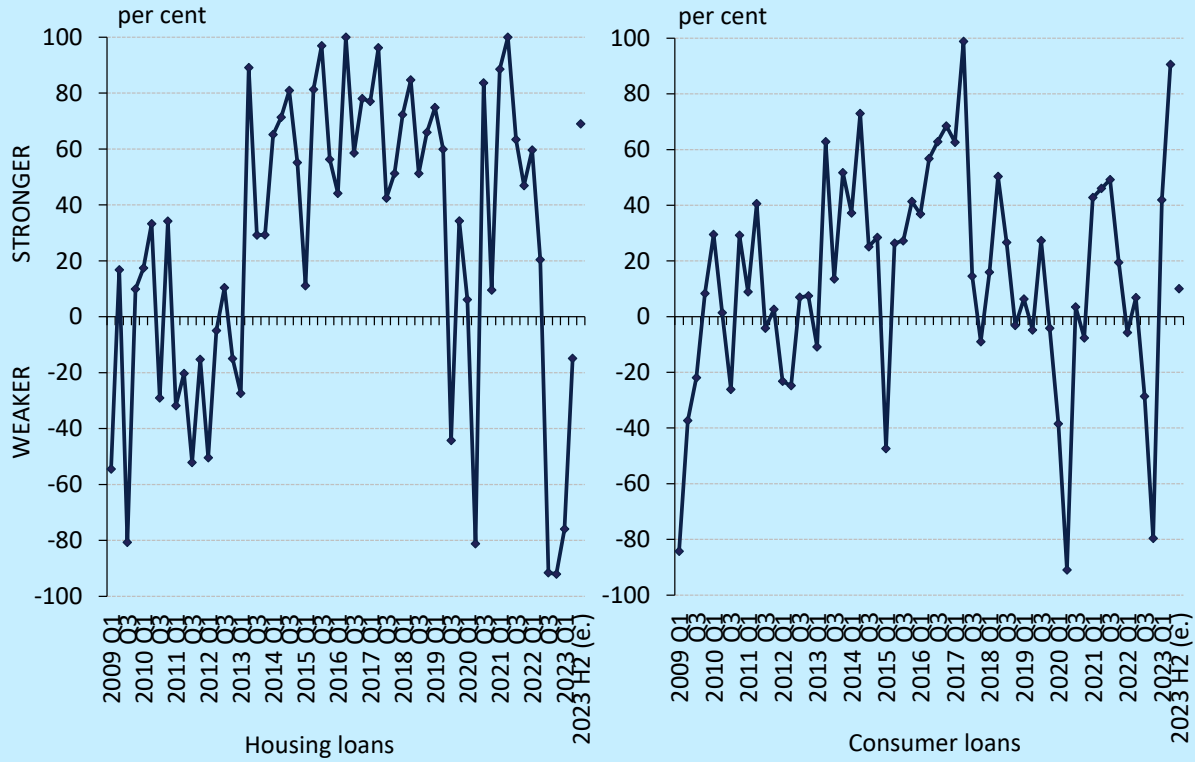
Chart 7

Factors contributing to changes in credit conditions in the case of housing loans

Note: Net percentage balance of banks indicating a contribution of individual factors to tightening or easing weighted by market share.

Chart 8

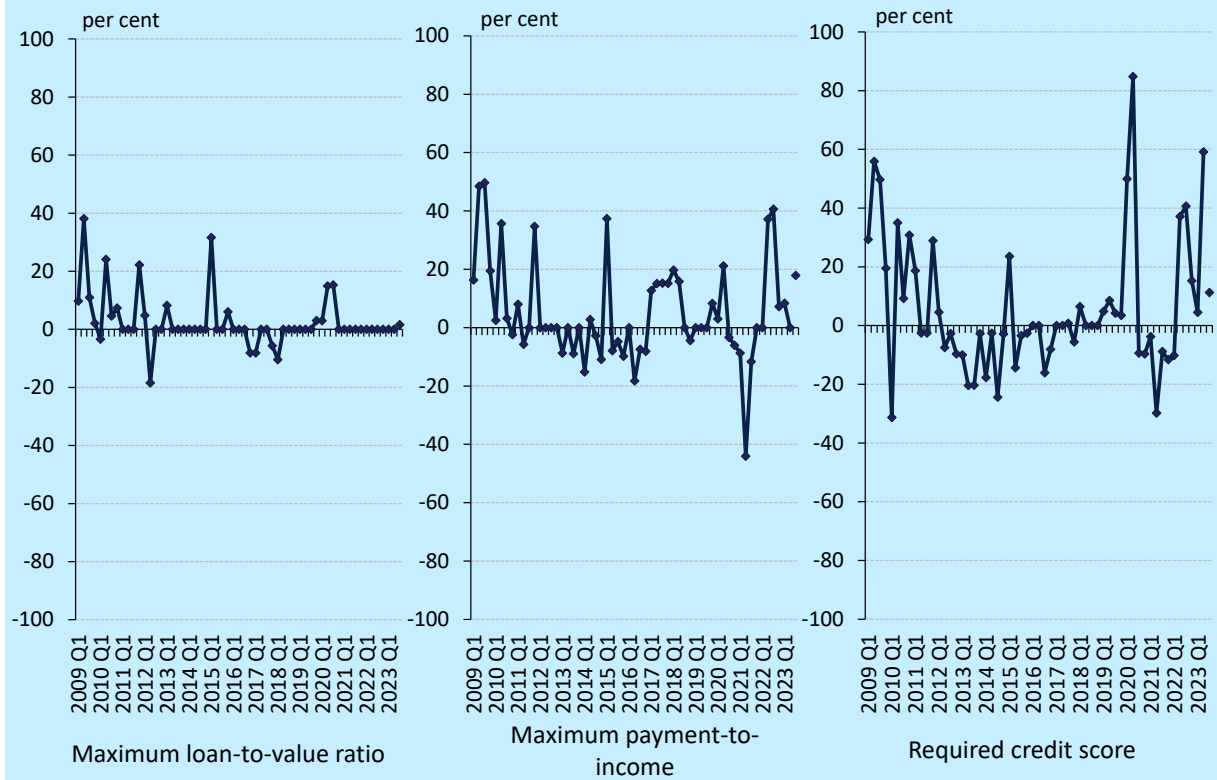**Perceived demand for loans in the household segment**

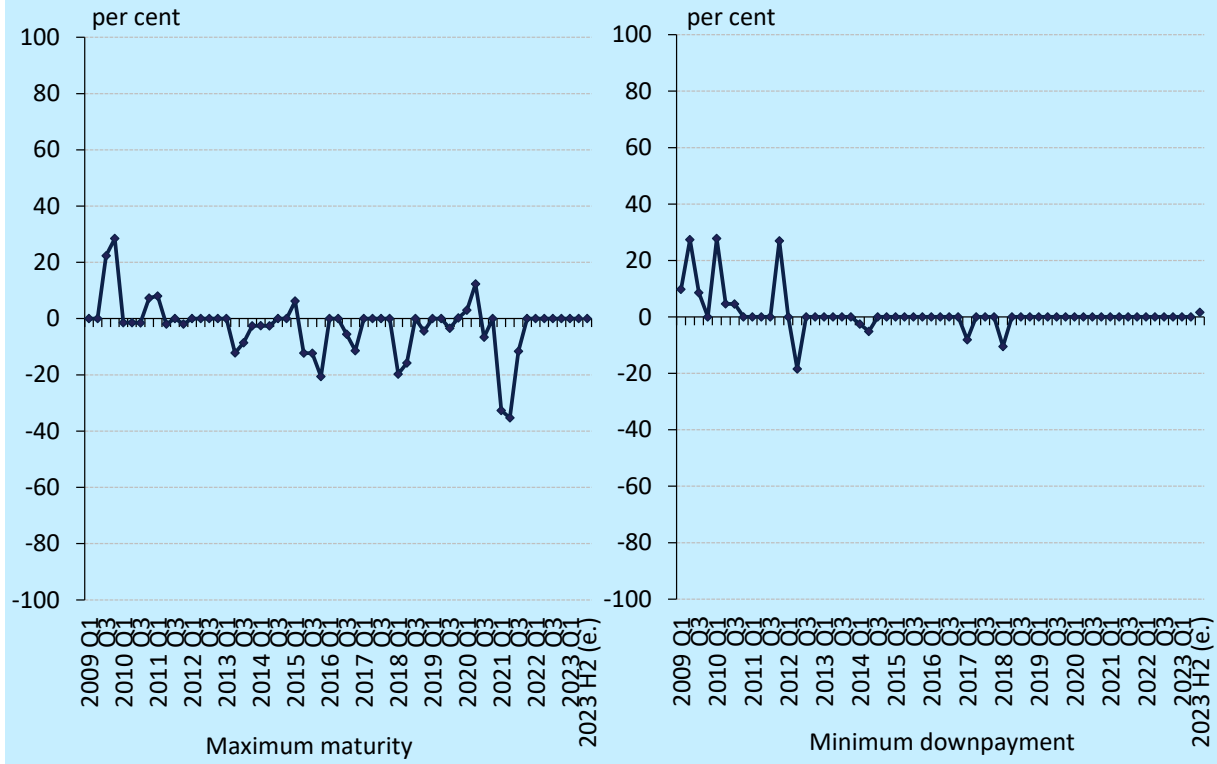*Note: Net percentage balance of respondents reporting increase/decrease in demand weighted by market share.*

Chart 9

Credit conditions in the consumer loan market – non-price conditions

Maximum loan-to-value ratio

Maximum payment-to-income

Required credit score

Note: Net percentage balance of respondents tightening/easing credit conditions weighted by market share. The magnitude of tightening/easing is not shown in the chart.

Chart 10

Credit conditions in the consumer loan market – non-price conditions

Maximum maturity

Minimum downpayment

Note: Net percentage balance of respondents tightening/easing credit conditions weighted by market share. The magnitude of tightening/easing is not shown in the chart.

Chart 11

Credit conditions in the consumer loan market – price conditions

Spread on average loans

Premium on riskier loans

Loan origination fees

Note: Net percentage balance of respondents tightening/easing credit conditions weighted by market share. The magnitude of tightening/easing is not shown in the chart.
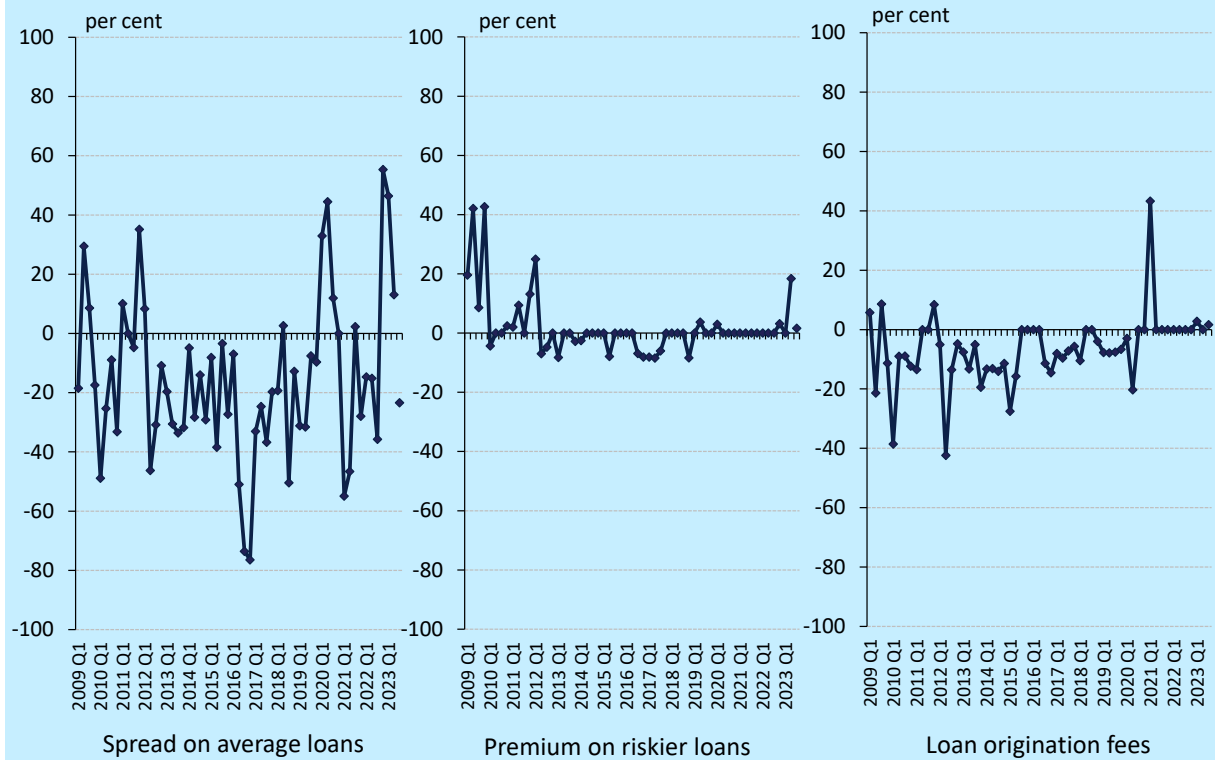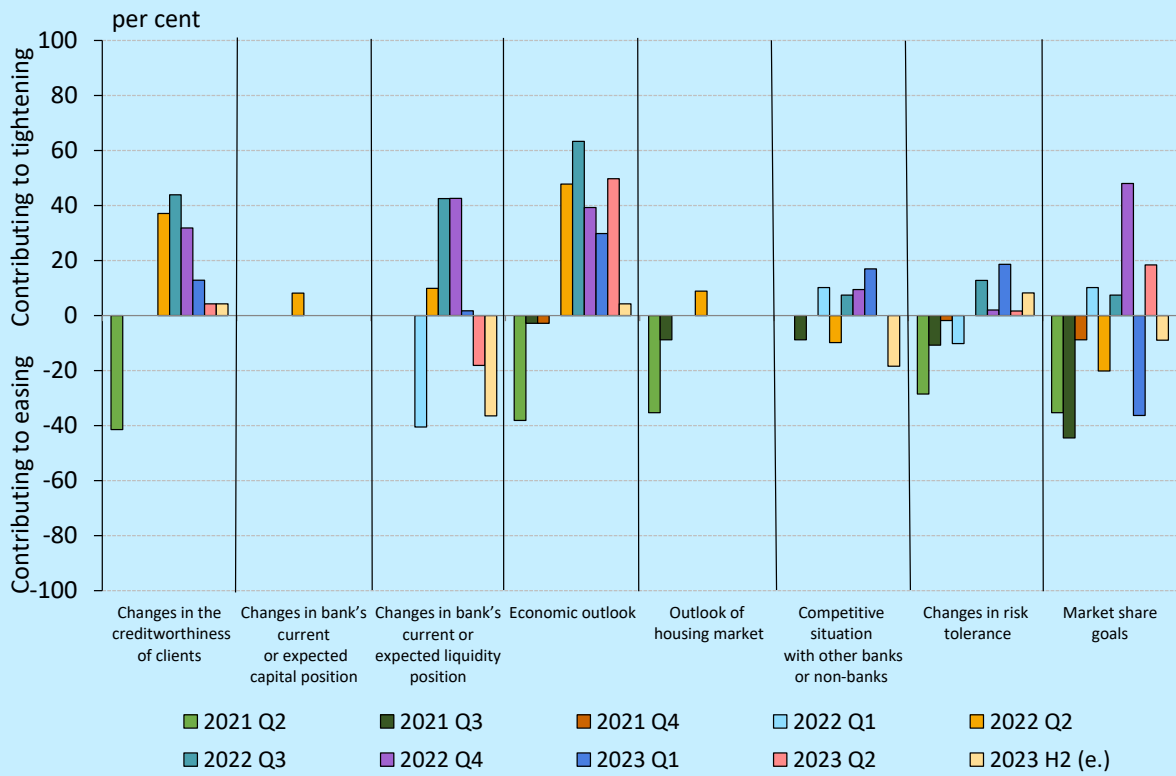
Chart 12

Factors contributing to changes in credit conditions in the case of consumer loans

Note: Net percentage balance of banks indicating a contribution of individual factors to tightening or easing weighted by market share.

Chart 13

Willingness to lend and credit conditions for different consumer loan products

Note: Net percentage balance of respondents weighted by market share. The magnitude of tightening/easing is not shown in the chart.

Chart 14

Credit conditions for different consumer loan products

Note: Net percentage balance of respondents tightening/easing credit conditions weighted by market share. The magnitude of tightening/easing is not shown in the chart.
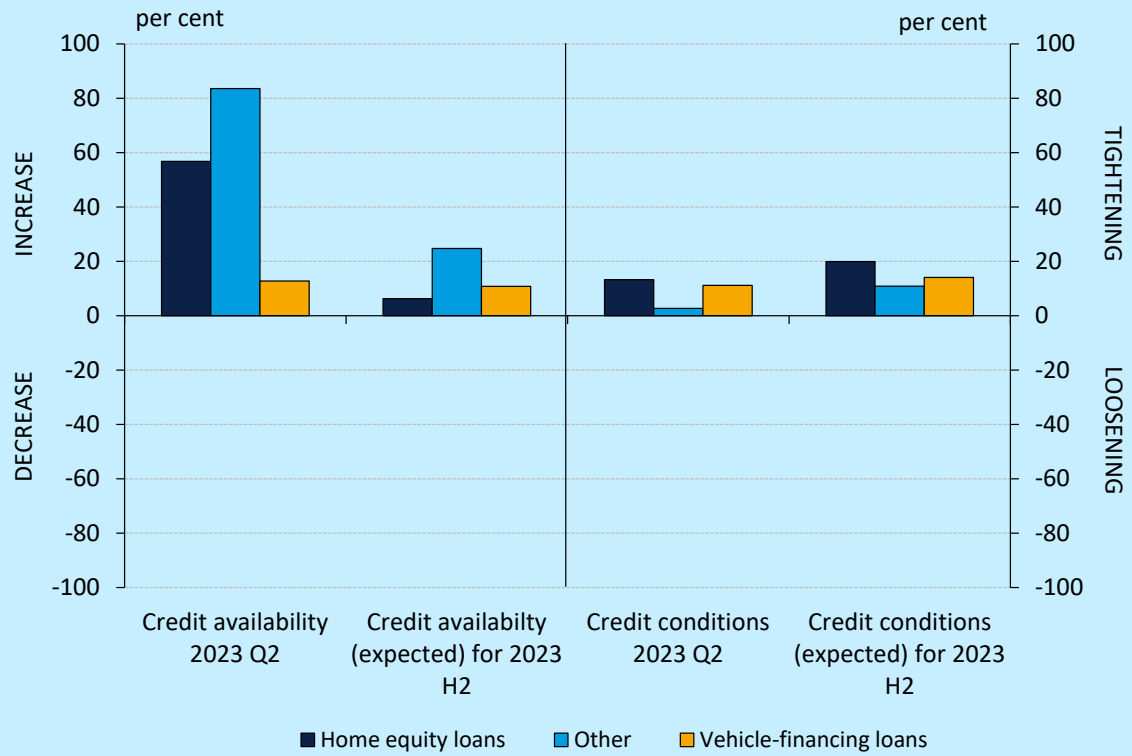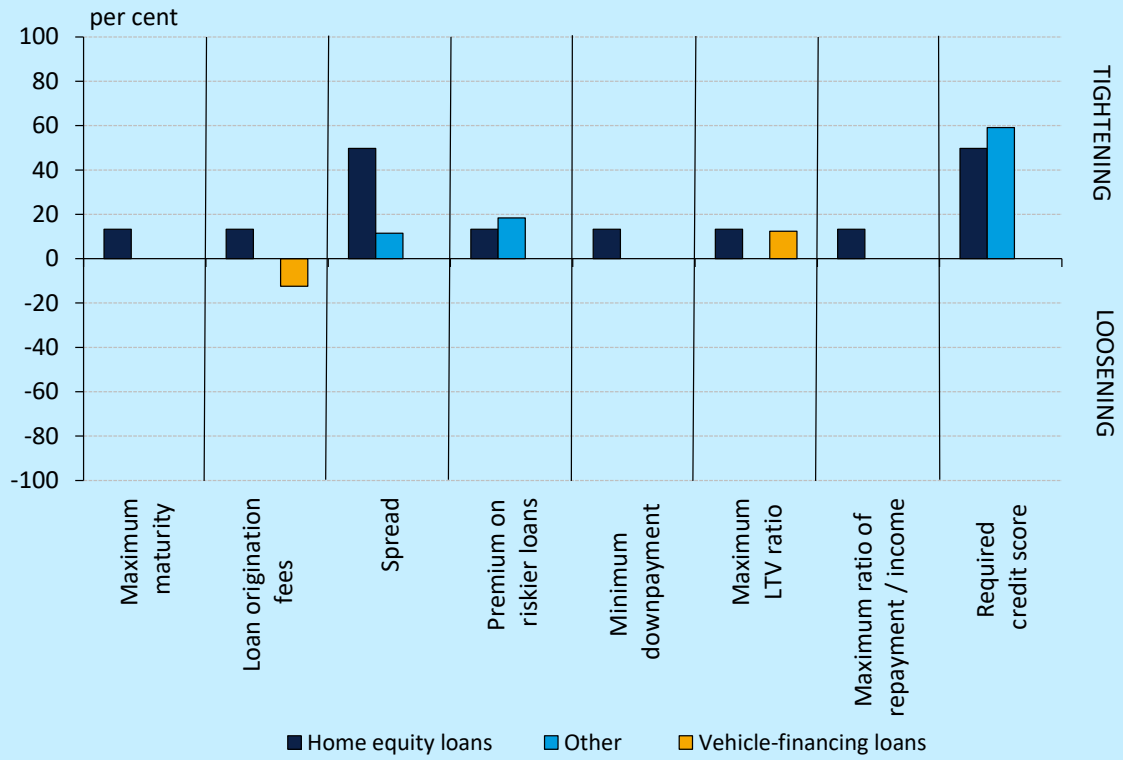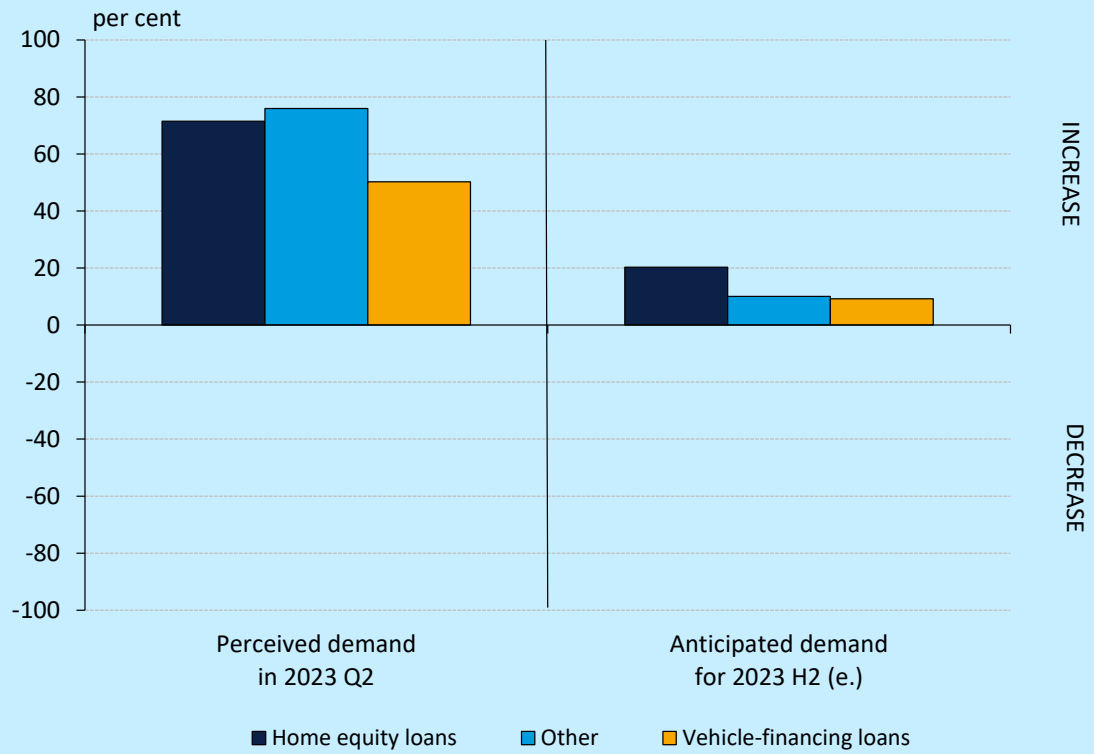
Chart 15

Demand for different consumer loan products

Note: Net percentage balance of banks reporting increase or decrease weighted by market share.

Chart 16

Default rate of loans to households and loss given default
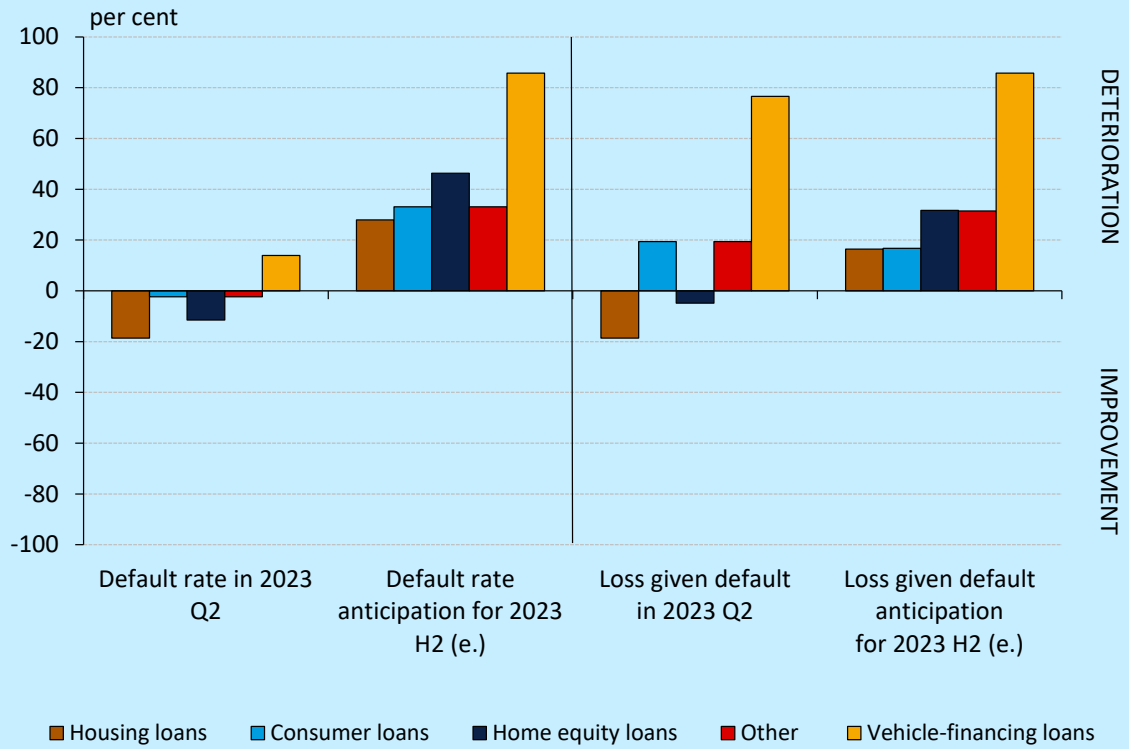
per cent

DETERIORATION

IMPROVEMENT

- Housing loans
- Consumer loans
- Home equity loans
- Other
- Vehicle-financing loans

Note: Net percentage balance of banks reporting increase or decrease weighted by market share.

1.2. Lending to the corporate sector

Chart 17

Outstanding amount of corporate loans and the market share of banks completing the questionnaire

Legend:
- Total corporate loan portfolio
- Corporate loan portfolio of the respondents
- Market share of the respondents (right-hand scale)
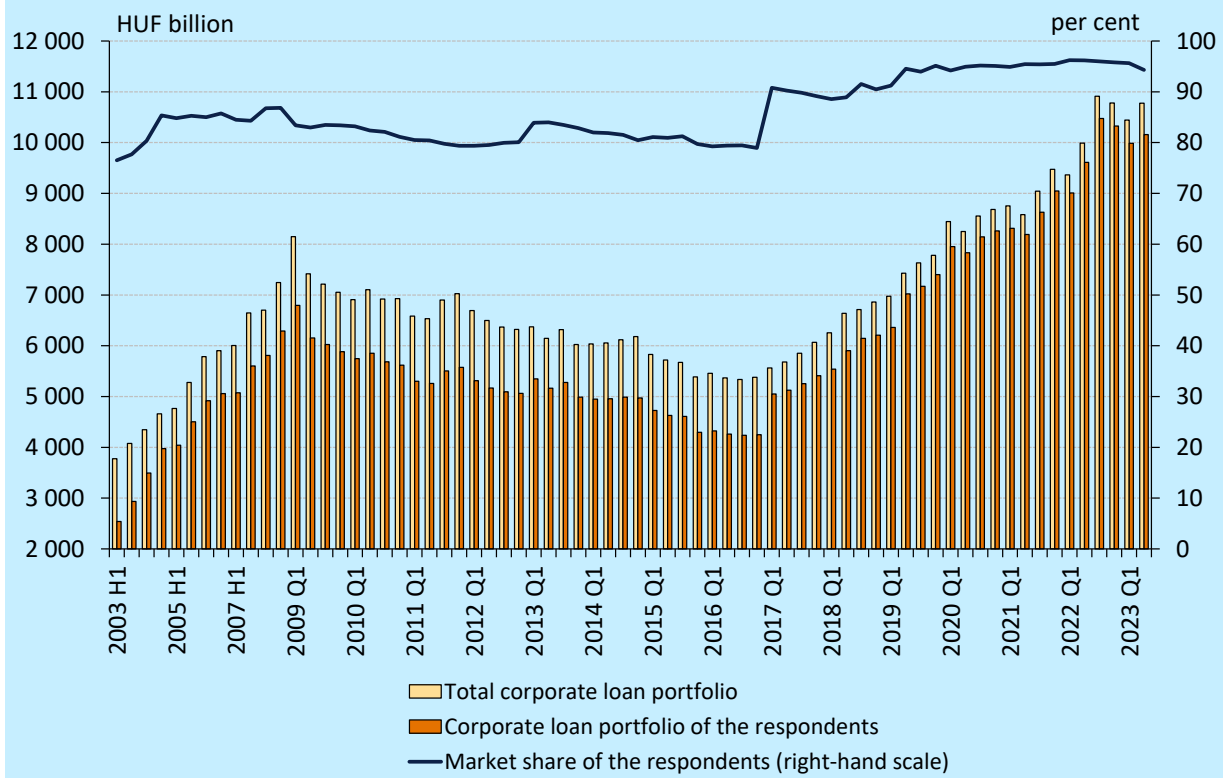
Note: As of 2009, stock data also include those for credit institutions and branches.

Chart 18

Outstanding amount of commercial real estate loans and the market share of banks completing the questionnaire
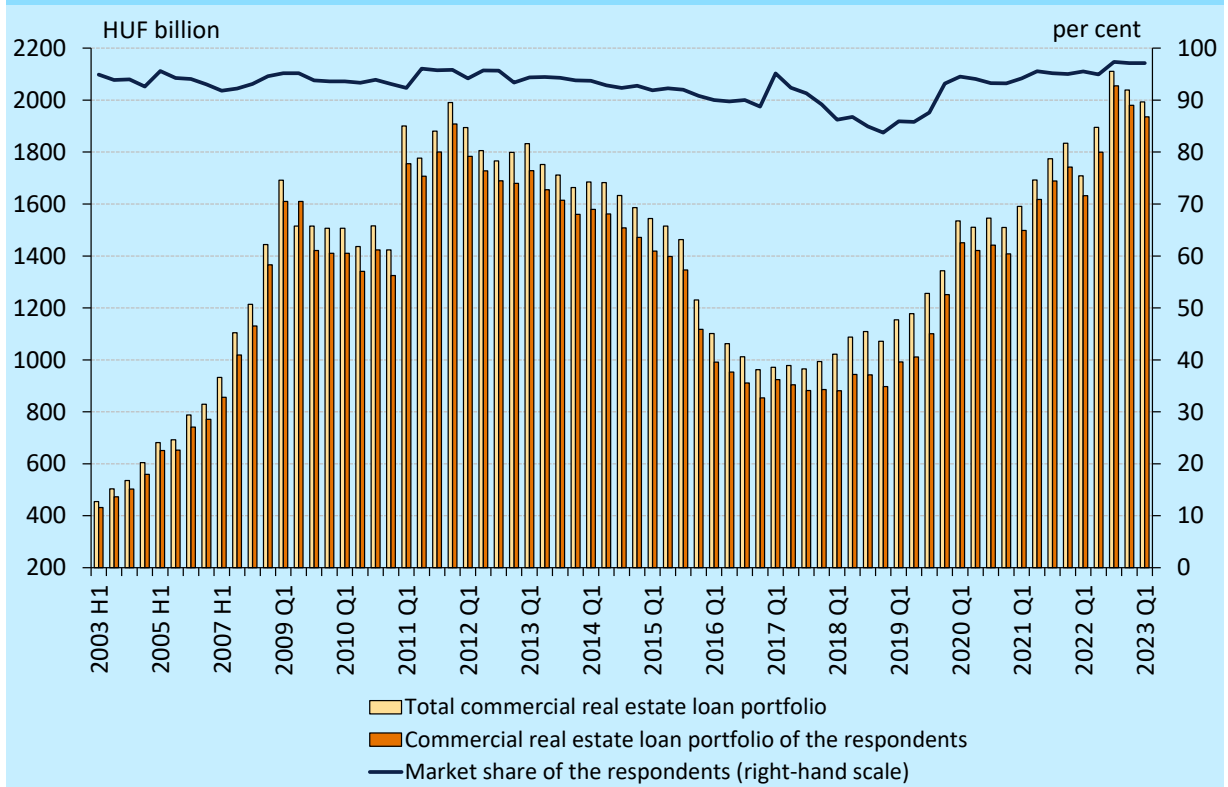

Note: As of 2009, stock data also include those for credit institutions and branches. As of 2011 the data includes loans for commercial real estate purchase, not just for development. The deadline for the data on the size of project loan portfolio at the end of Q2 2023 is due after the publication of the Lending survey, so this data will be uploaded later.

Chart 19

Willingness of banks to extend corporate loans

Note: Net percentage balance of respondents reporting increased/decreased credit availability weighted by market share.
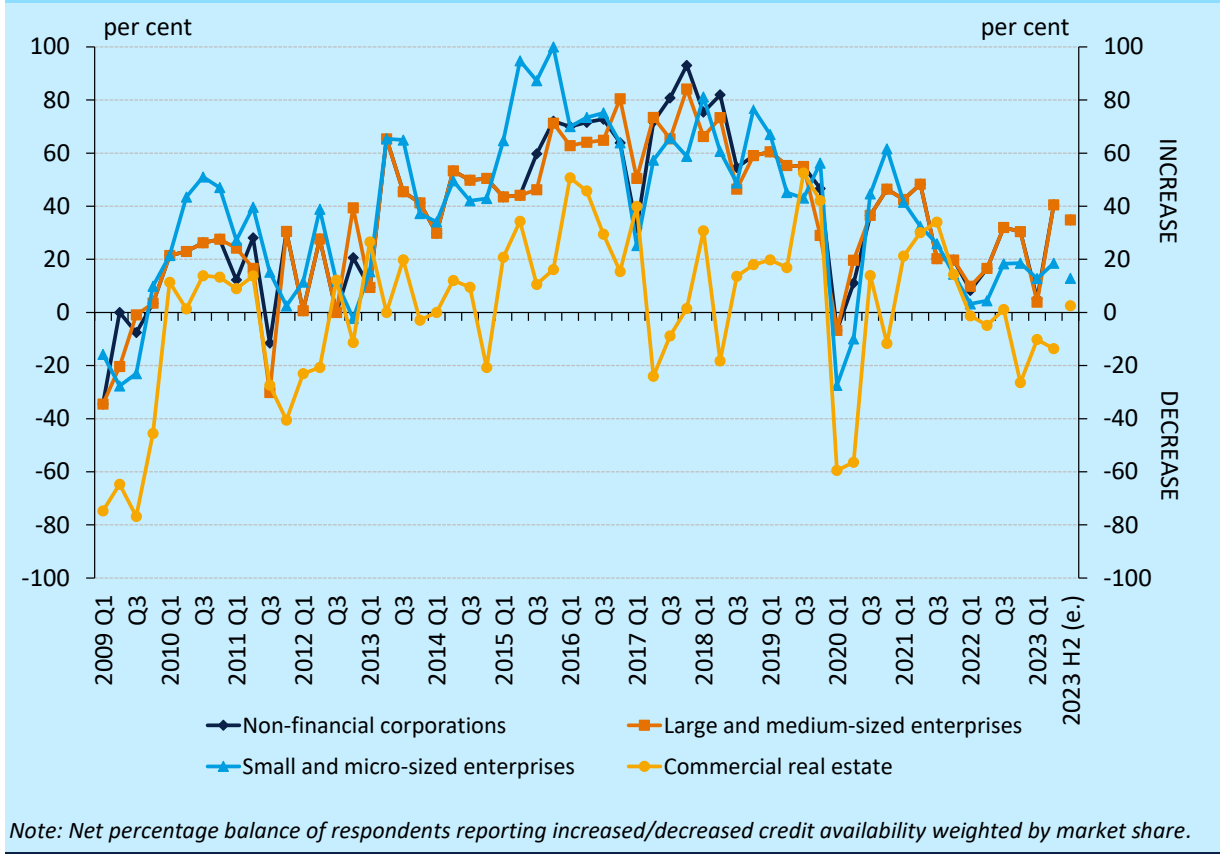
Chart 20

Credit conditions by corporate category and for commercial real estate loans
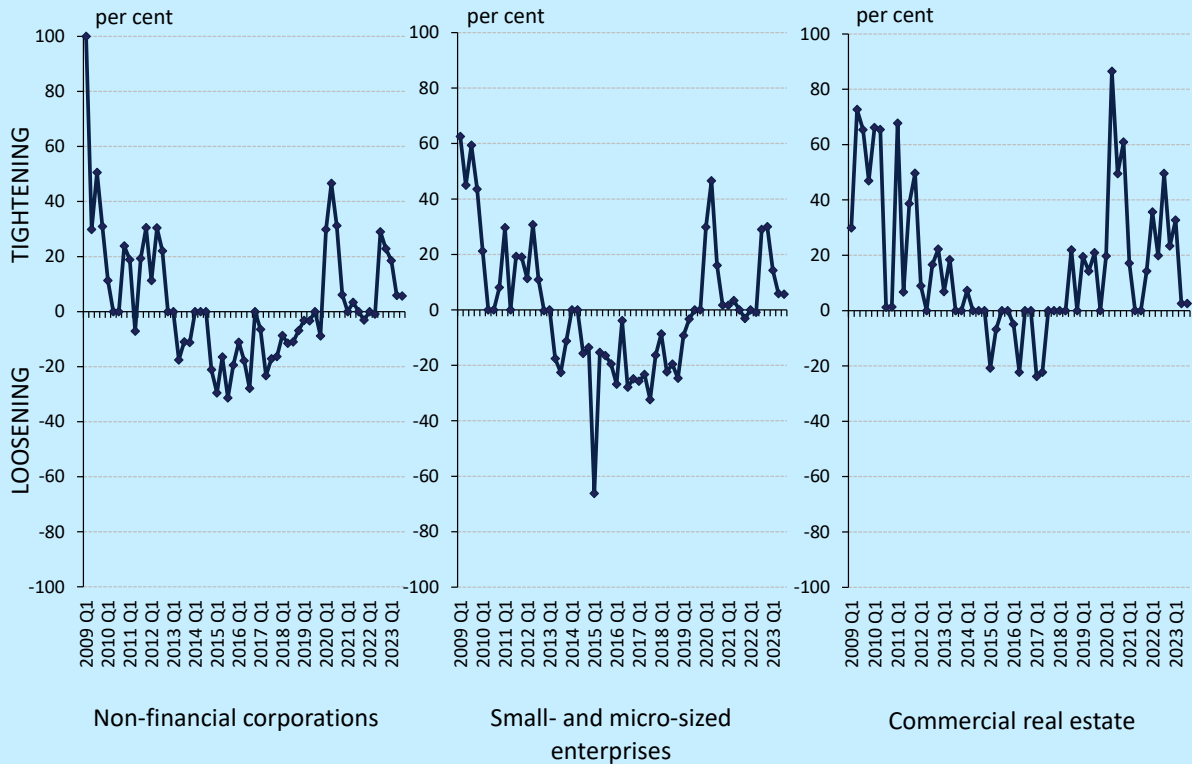
Note: Net percentage balance of respondents reporting tightening/easing weighted by market share. The magnitude of tightening/easing is not shown in the chart.

Chart 21

Credit conditions in the corporate segment
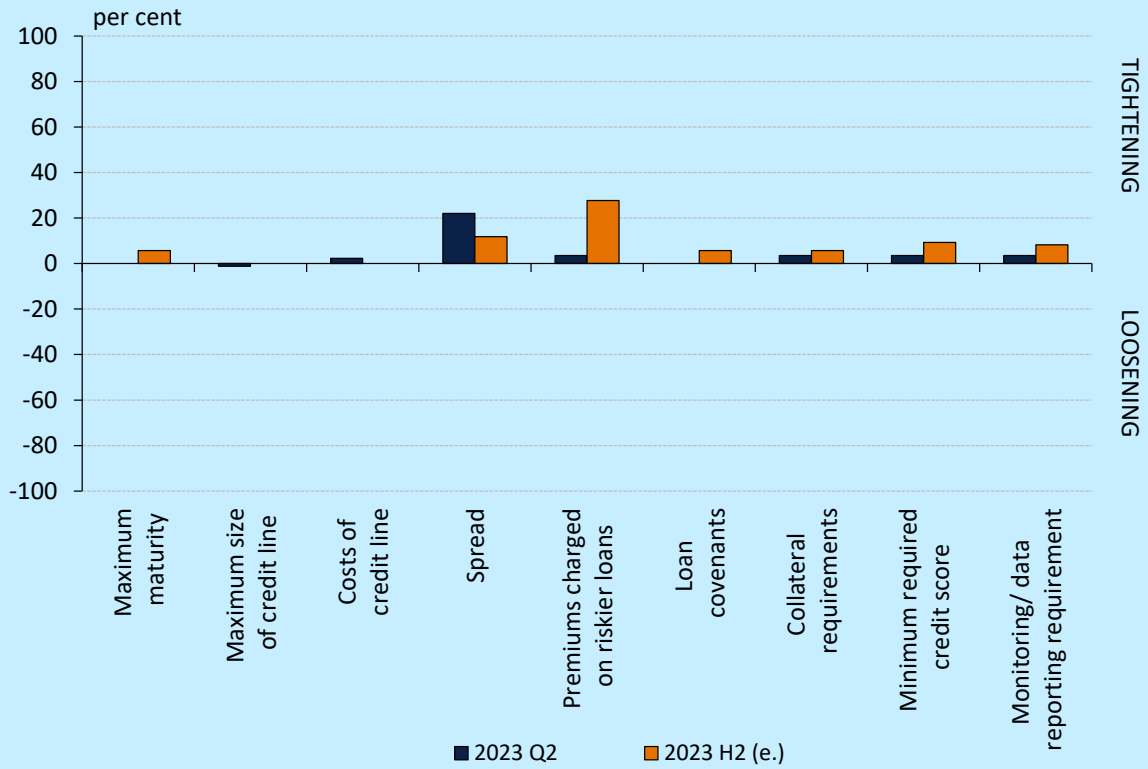
Note: Net percentage balance of respondents reporting tightening/easing weighted by market share. The magnitude of tightening/easing is not shown in the chart.

Chart 22

Maximum maturities by corporate category

Non-financial corporations

Large- and medium-sized enterprises

Smalll- and micro-sized enterprises

Note: Net percentage balance of respondents reporting tightening/easing weighted by market share. The magnitude of tightening/easing is not shown in the chart.

Chart 23

Maximum size of loans/credit lines by corporate category

per cent

per cent

per cent

TIGHTENING

LOOSENING

Non-financial corporations

Large- and medium-sized enterprises

Small- and micro-sized enterprises

Note: Net percentage balance of respondents reporting tightening/easing weighted by market share. The magnitude of tightening/easing is not shown in the chart.
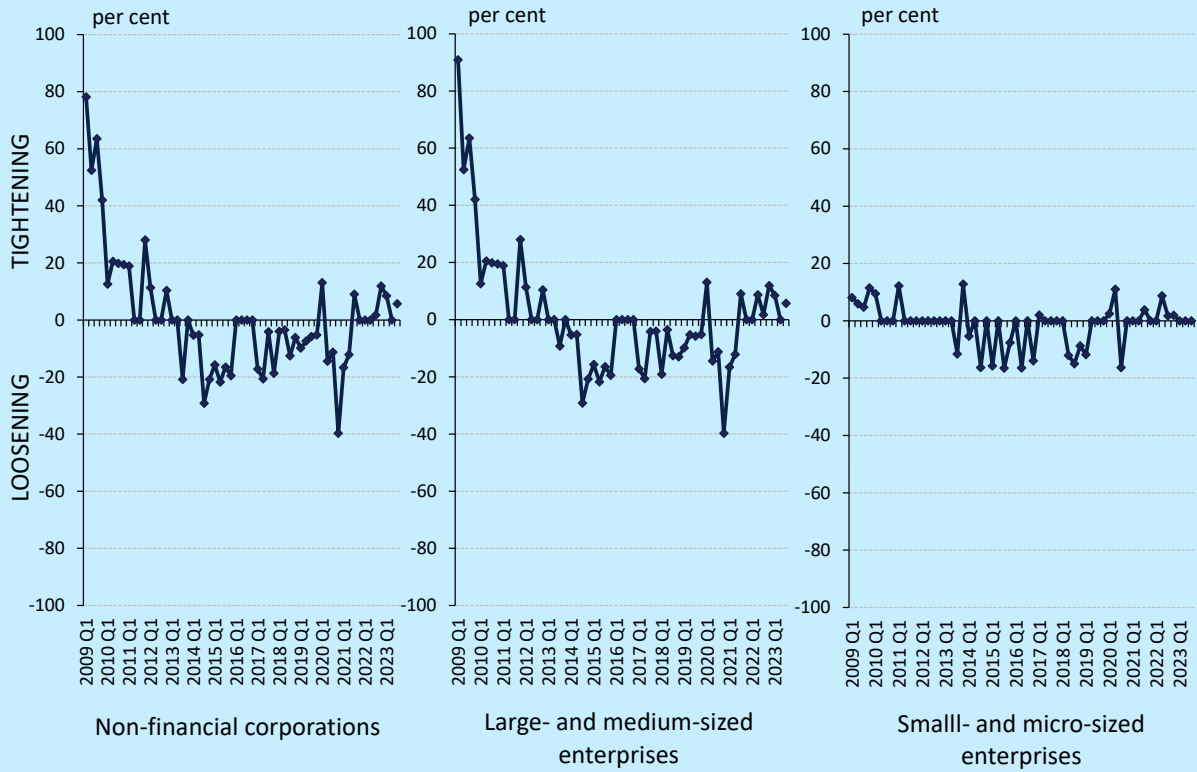
Chart 24

Fee(s) charged for extending loans/credit lines by corporate category

Non-financial corporations

Large- and medium-sized enterprises

Small- and micro-sized enterprises

Note: Net percentage balance of respondents reporting tightening/easing weighted by market share. The magnitude of tightening/easing is not shown in the chart.
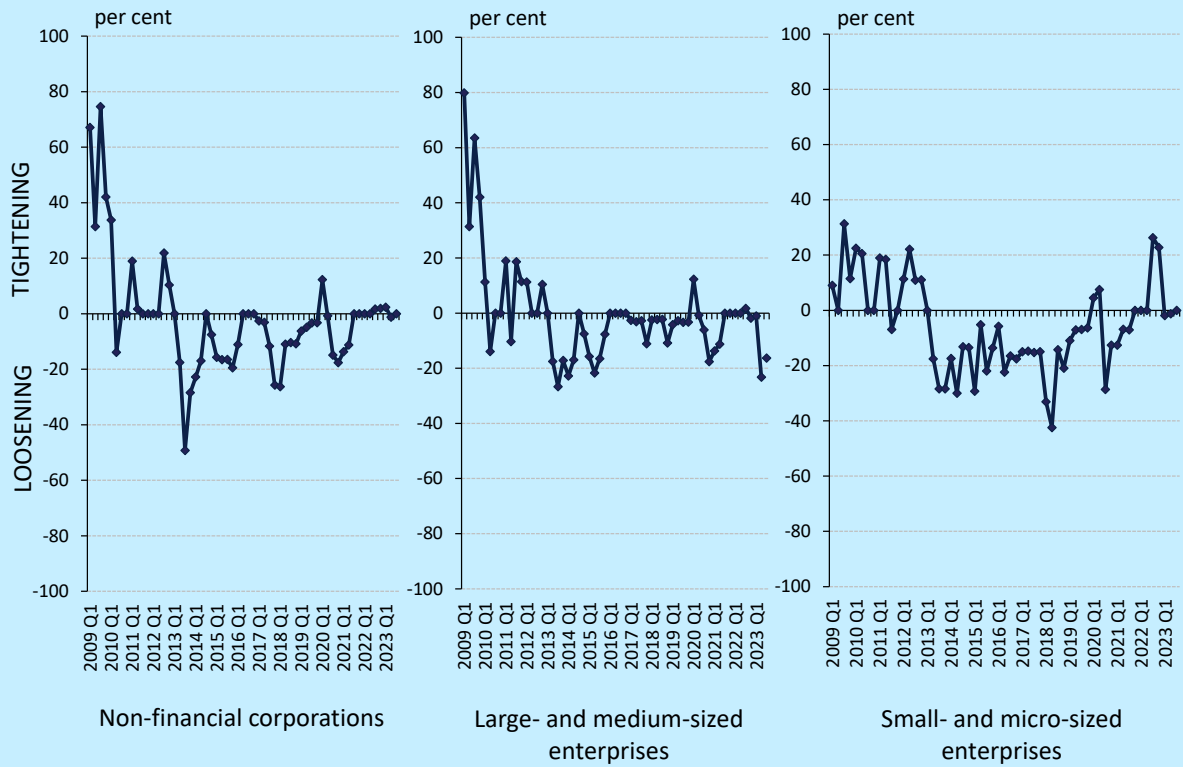
Chart 25

Spread between lending rates and cost of funds by corporate category

Non-financial corporations

Large- and medium-sized enterprises

Small- and micro-sized enterprises

Note: Net percentage balance of respondents reporting tightening/easing weighted by market share. The magnitude of tightening/easing is not shown in the chart.
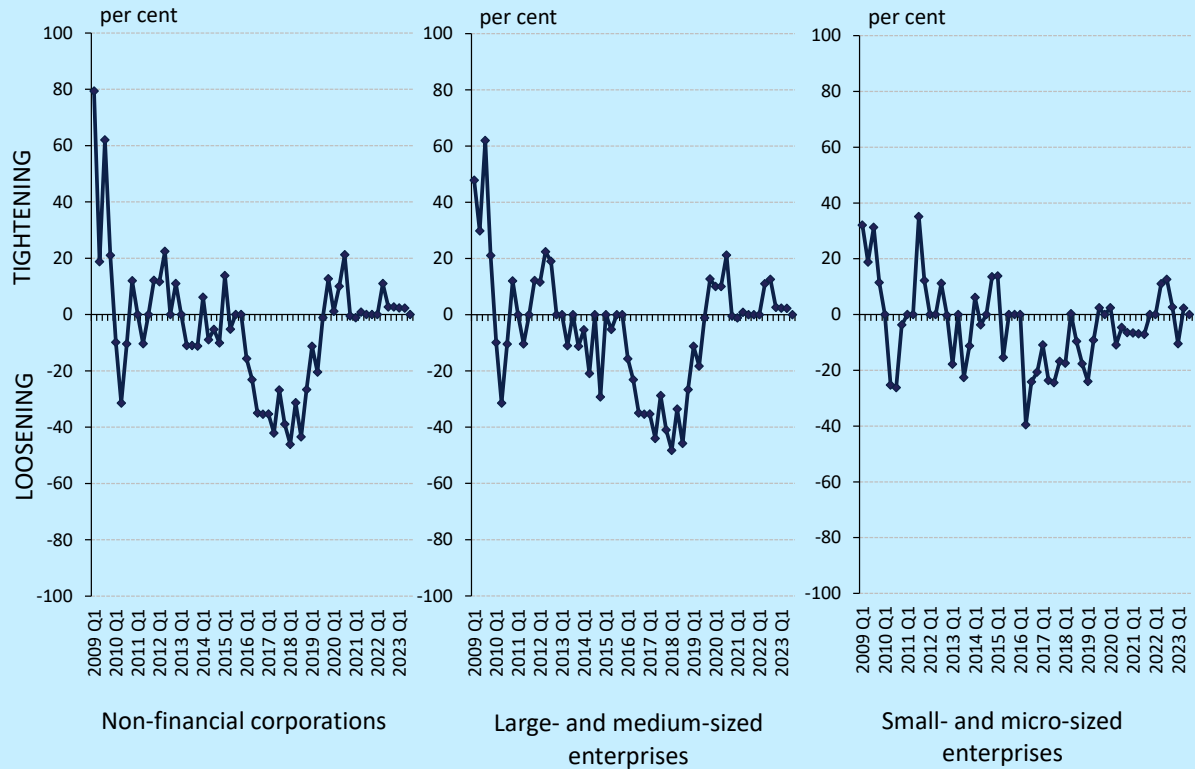
Chart 26

Premium on higher risk loans by corporate sector

Non-financial corporations

Large- and medium-sized enterprises

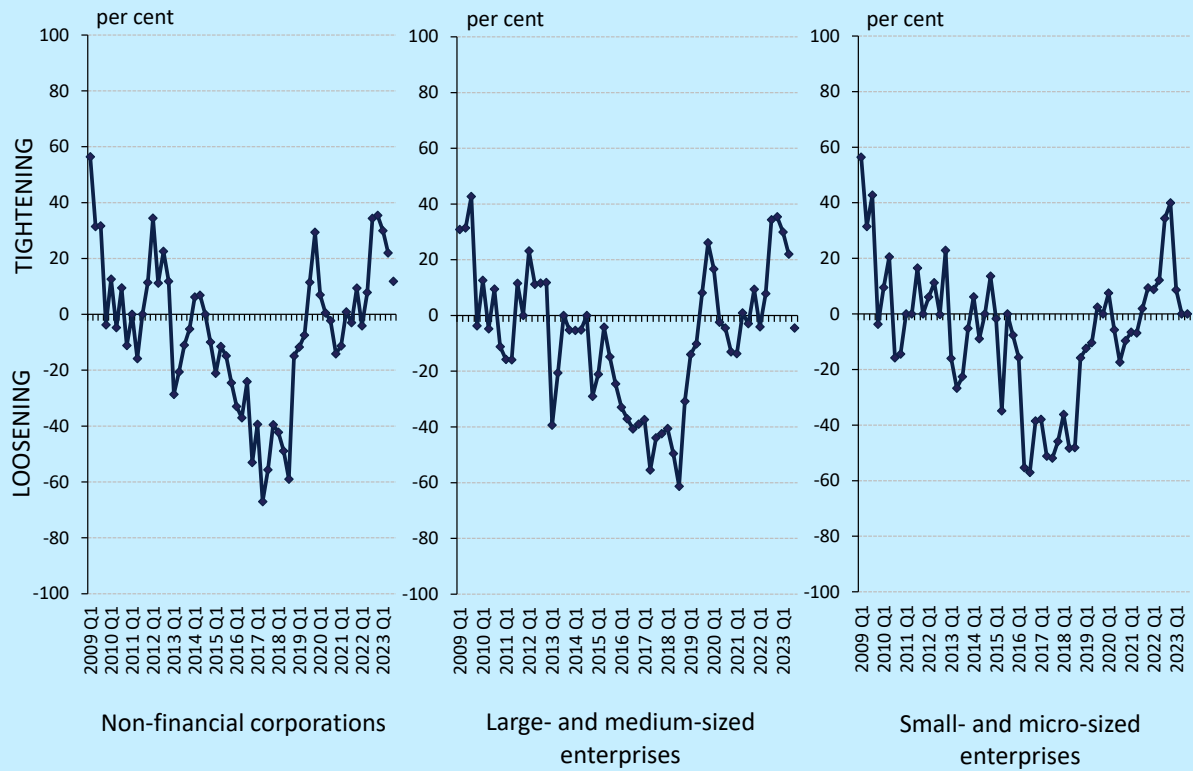Small- and micro-sized enterprises

Note: Net percentage balance of respondents reporting tightening/easing weighted by market share. The magnitude of tightening/easing is not shown in the chart.

Chart 27

Covenant requirements by corporate category

Non-financial corporations

Large- and medium-sized enterprises

Small- and micro-sized enterprises

Note: Net percentage balance of respondents reporting tightening/easing weighted by market share. The magnitude of tightening/easing is not shown in the chart.
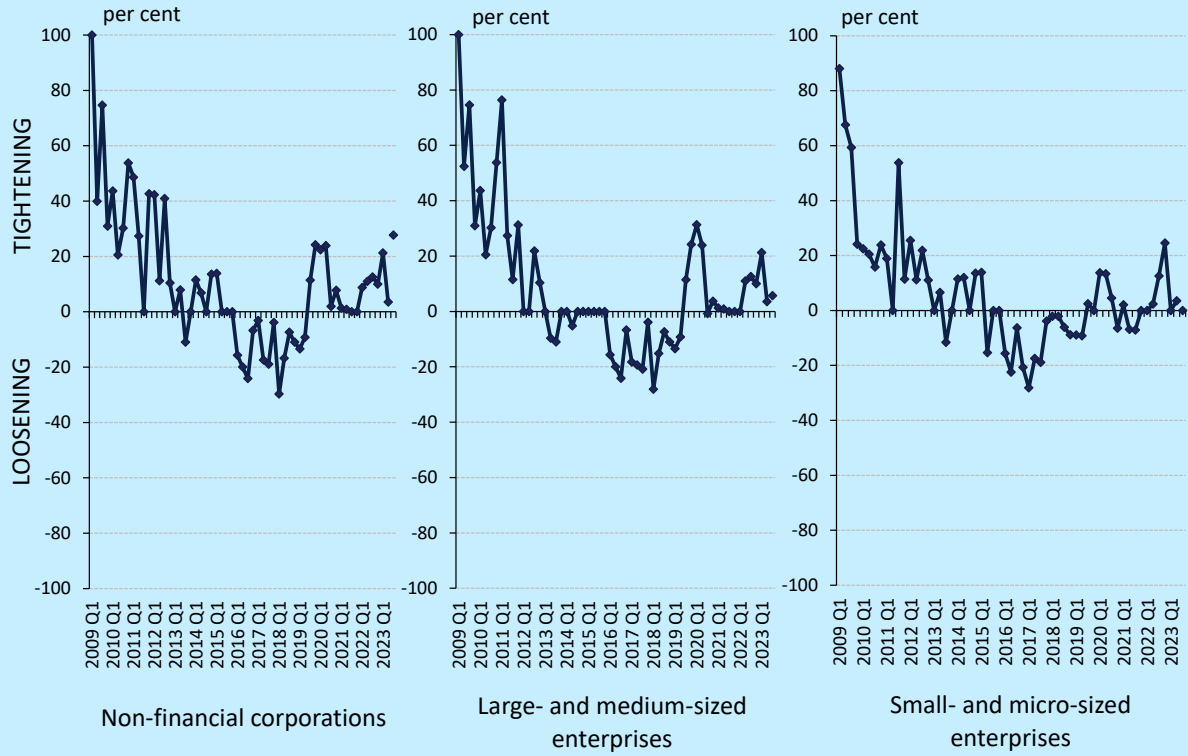
Chart 28

Collateral requirements by corporate category

Non-financial corporations

Large- and medium-sized enterprises

Small- and micro-sized enterprises

Note: Net percentage balance of respondents reporting tightening/easing weighted by market share. The magnitude of tightening/easing is not shown in the chart.
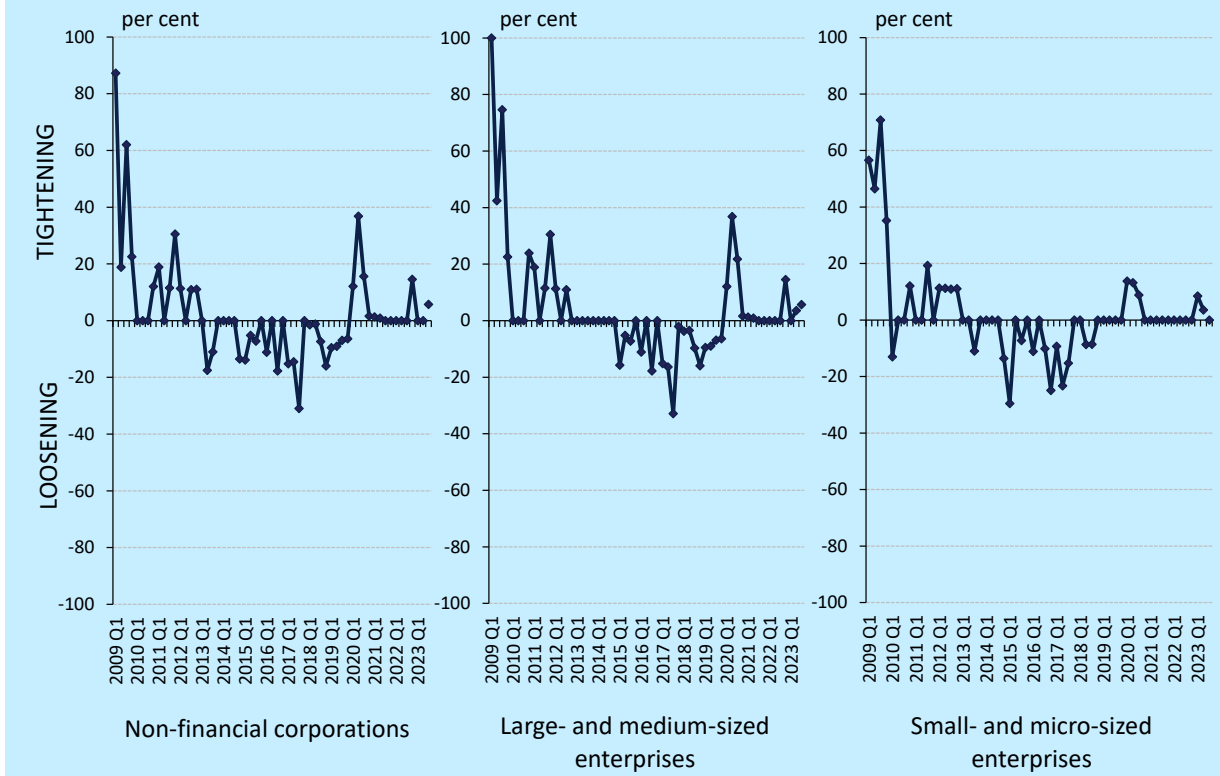
Chart 29

Minimum required credit score by corporate category

Non-financial corporations

Large- and medium-sized enterprises

Small- and micro-sized enterprises

Note: Net percentage balance of respondents reporting tightening/easing weighted by market share. The magnitude of tightening/easing is not shown in the chart.
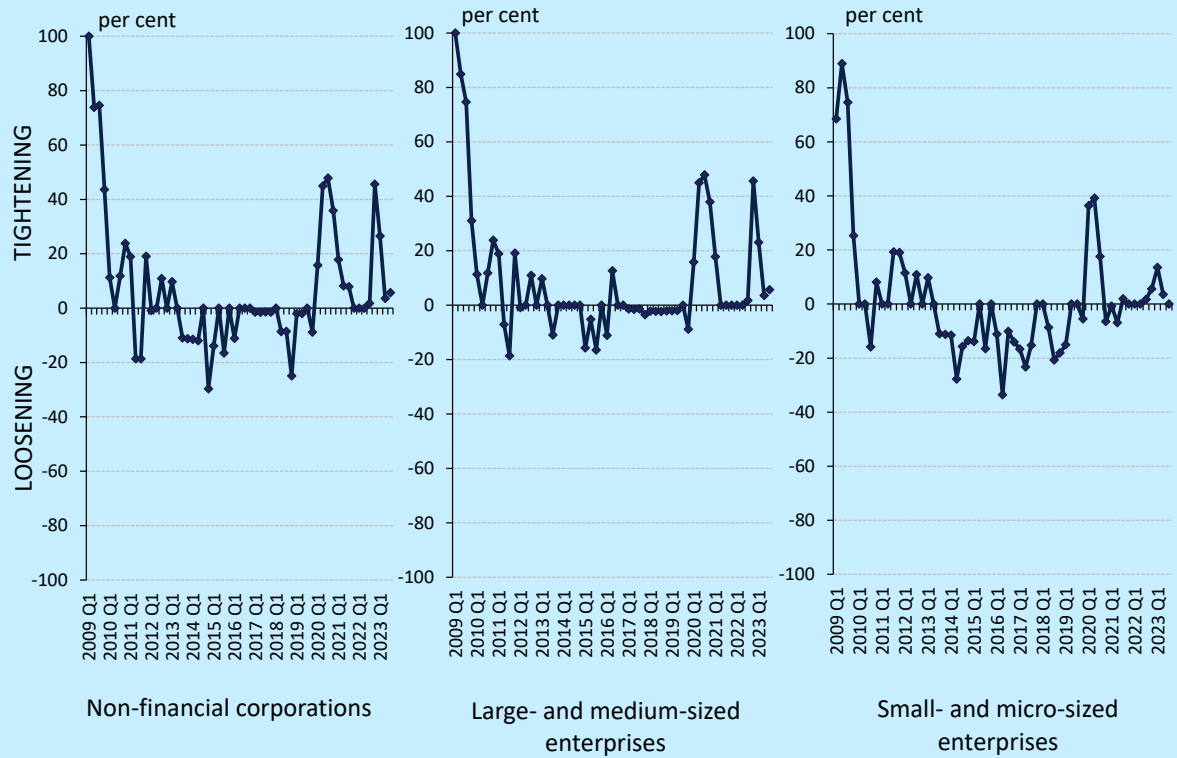
Chart 30

Monitoring/reporting requirements by corporate category

Non-financial corporations

Large- and medium-sized enterprises

Small- and micro-sized enterprises

Note: Net percentage balance of respondents reporting tightening/easing weighted by market share. The magnitude of tightening/easing is not shown in the chart.
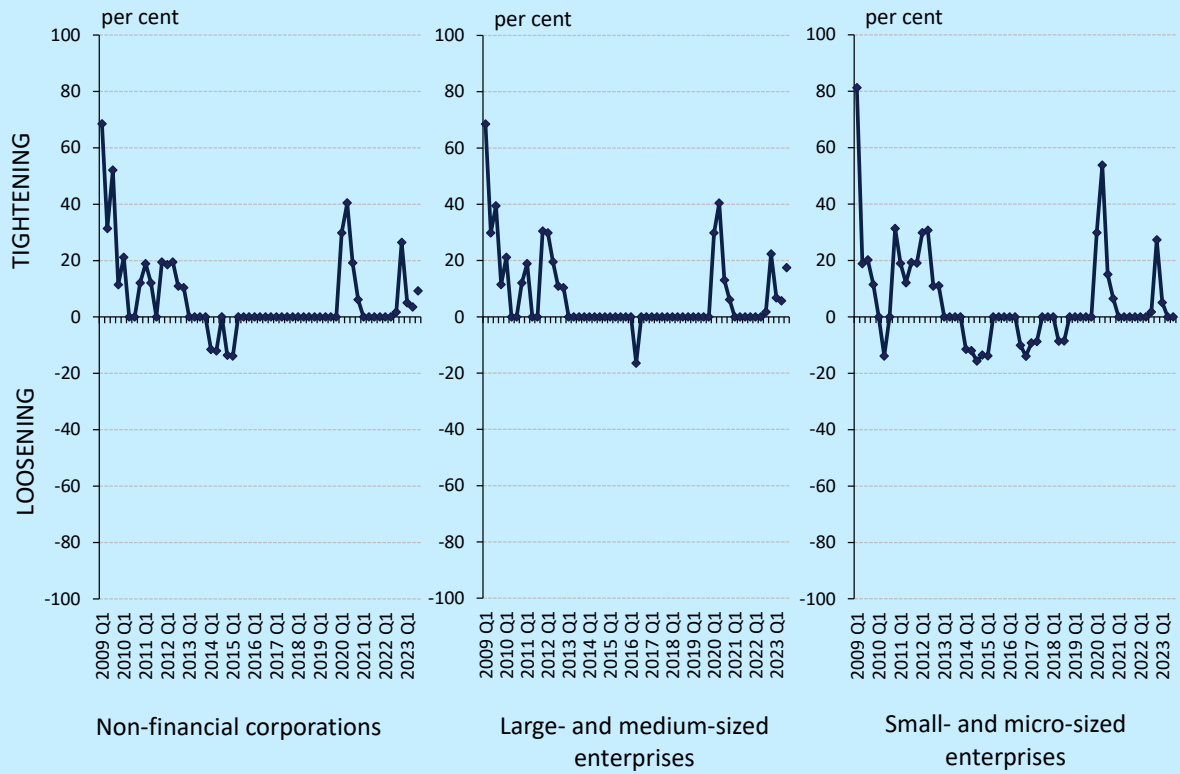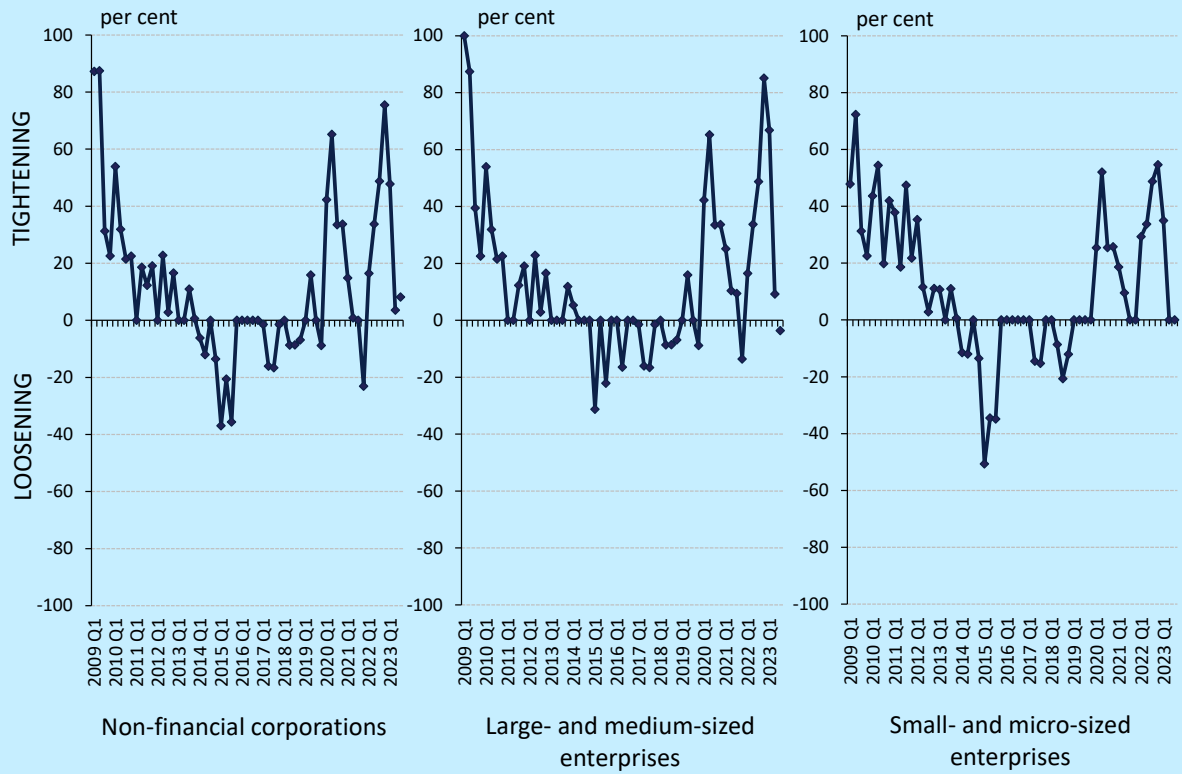
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Lending Survey| August 2023

Chart 31

Factors contributing to changes in credit conditions on corporate loans
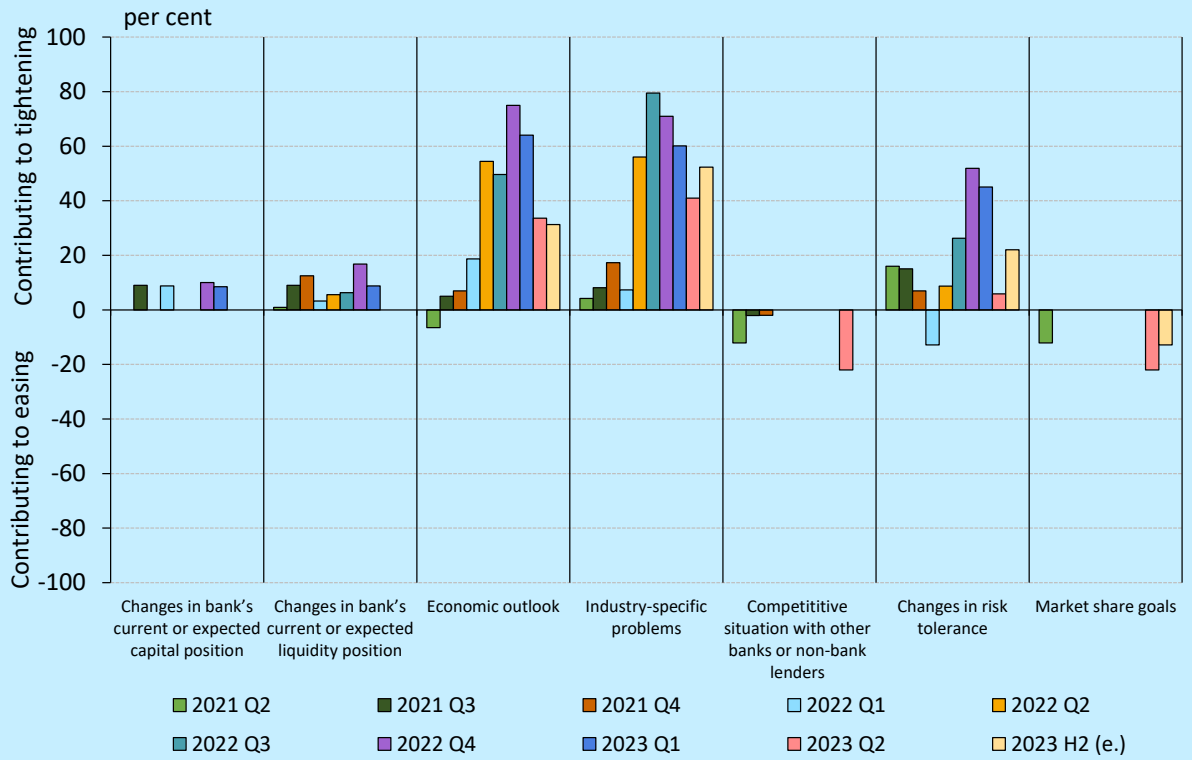
Note: Net percentage balance of banks indicating a contribution of individual factors to tightening or easing weighted by market share.

31

Chart 32

Perceived demand for corporate loans

Non-financial corporations

Small- and micro sized enterprises

Commercial real estate

Note: Net percentage balance of respondents reporting increase/decrease in demand weighted by market share.

Chart 33

Perceived demand for corporate loans by maturity
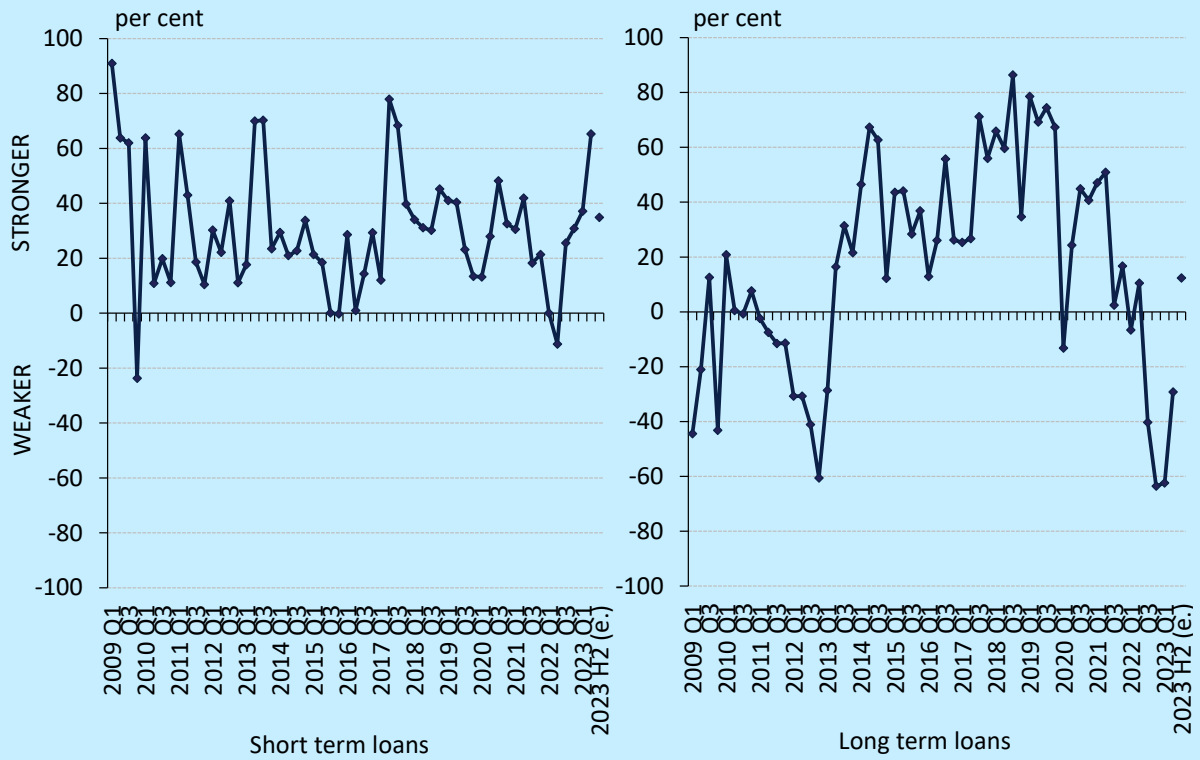
Short term loans

Long term loans

Note: Net percentage balance of respondents reporting increase/decrease in demand weighted by market share.

Chart 34

Factors contributing to corporations' demand for loans based on banks' perceptions
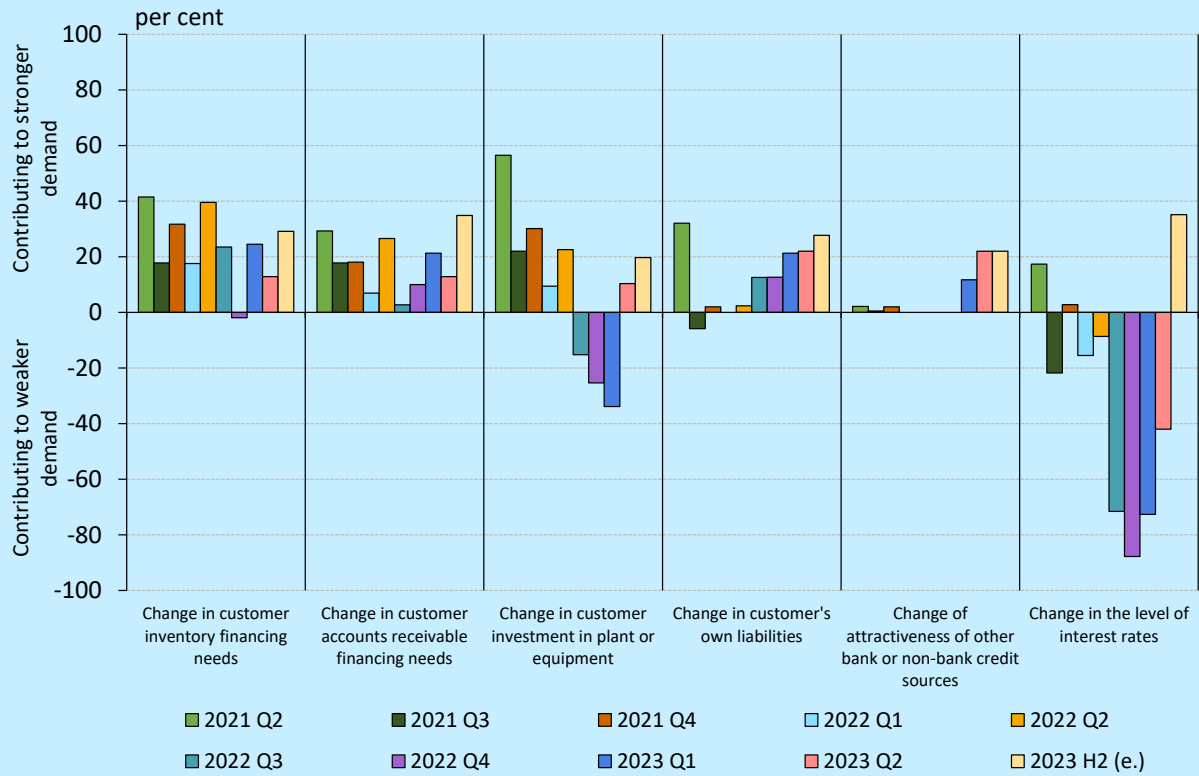
Note: Net percentage balance of banks indicating a contribution of individual factors to increase/decrease in demand weighted by market share.

Chart 35

Changes in loan portfolio quality by sector

Note: Net percentage balance of respondents reporting improvement/deterioration weighted by market share.

Chart 36

Credit availability and credit conditions in the commercial real estate segment

Note: Net percentage balance of respondents reporting an increase/decrease and tightening/easing weighted by market share. The magnitude of tightening/easing is not shown in the chart.
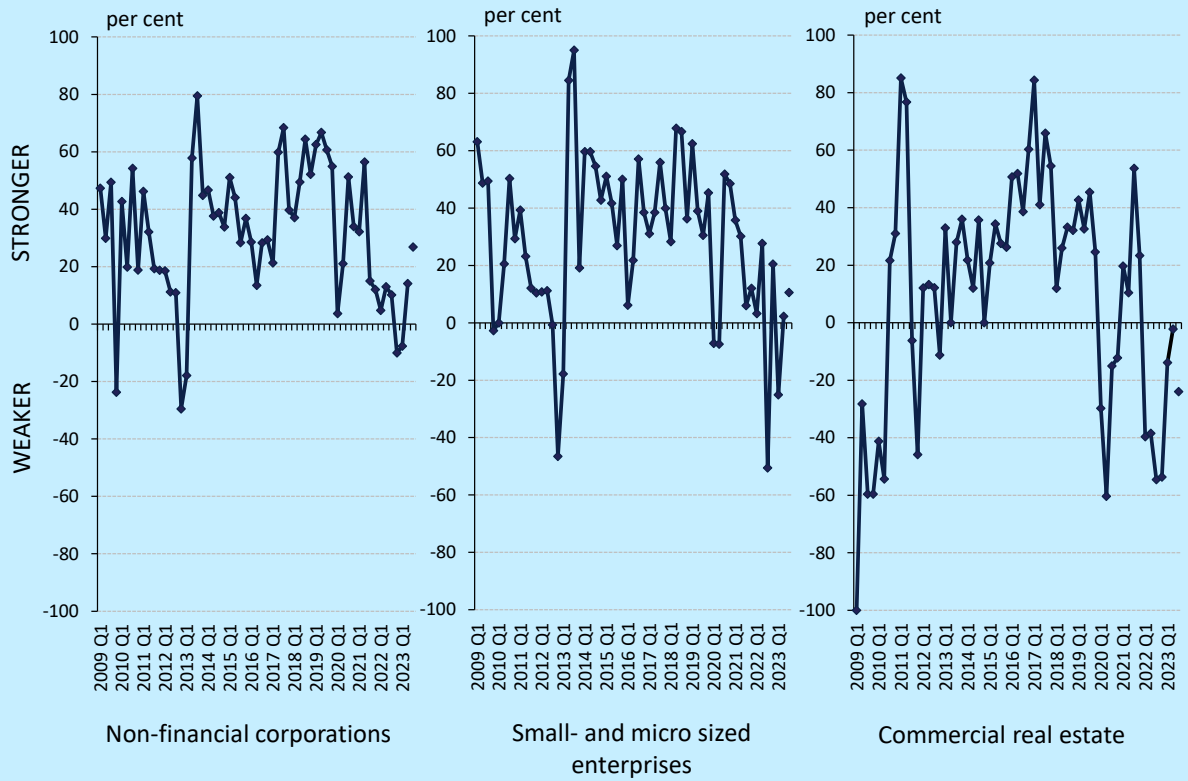
Chart 37

Demand for loans in specific segments of the commercial real estate market

Note: Net percentage balance of respondents reporting an increase/decrease in demand weighted by market share.

Chart 38

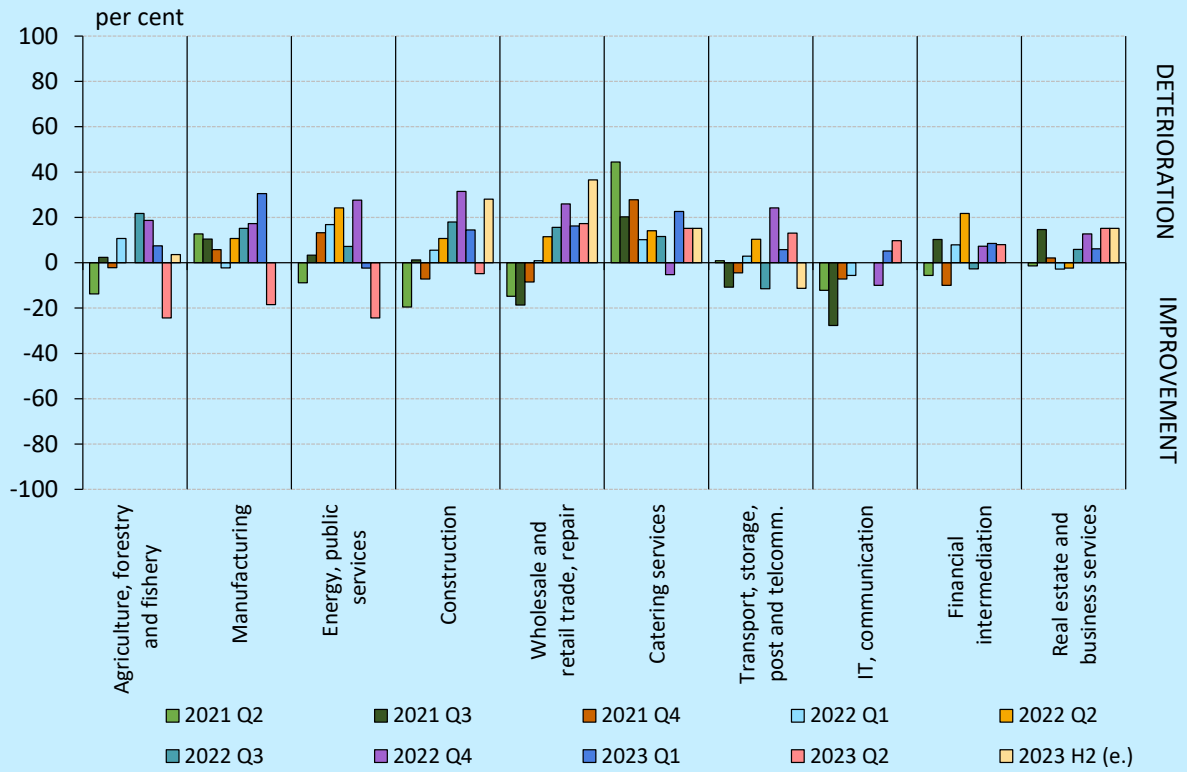**Developments in perceptions of risk associated with corporate loans based on answers provided on default rate and loss given default**

per cent

Default rate in 2023 Q2 | Default rate forecast 2023 H2 (e.) | Loss given default in 2023 Q2 | Loss given default forecast 2023 H2 (e.)

■ Non-financial corporations ■ Large-and medium-sized enterprises ■ Small- and micro-sized enterprises

Note: Net percentage balance of respondents reporting increased/decreased risk weighted by market share.
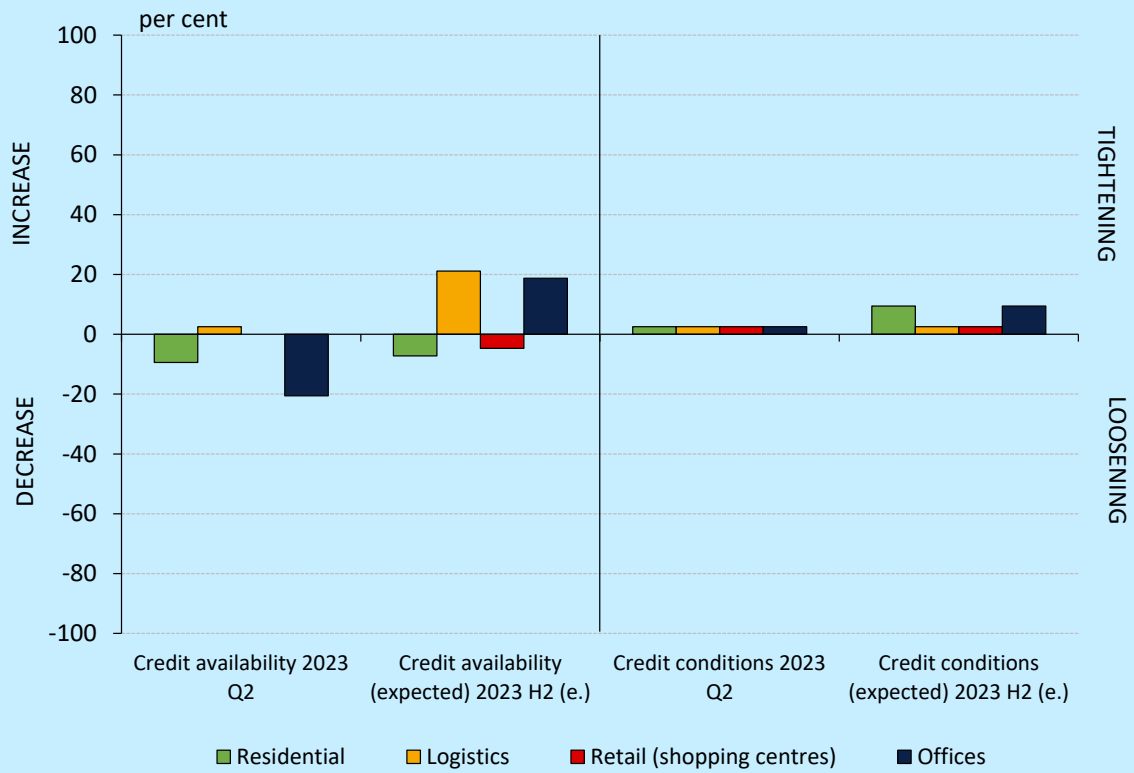
Chart 39

Changes in the quality of the commercial real estate loan portfolio

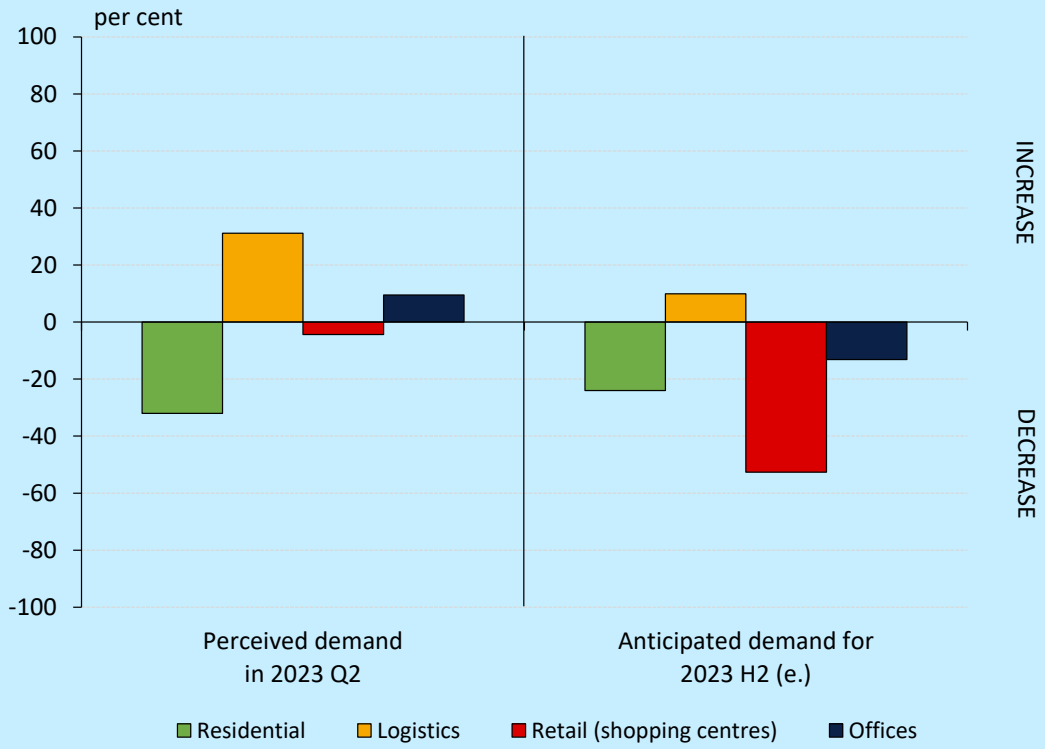Note: Net percentage balance of respondents reporting improvement/deterioration weighted by market share.

2. METHODOLOGICAL NOTES

In terms of methodology – starting from January 2010 – the survey consists of the standard questionnaire in each segment, and we might also ask ad hoc questions of current concerns related to the lending segment. The retrospective questions in the questionnaire refer to the previous quarter (previous half year in the past), (e.g. to 2023 Q2 in July 2023), whereas forward-looking questions contain projections for the upcoming half year (e.g. for 2023 Q3 and 2023 Q4 in July 2023), relative to the trends of the previous quarter (previous half year in the past).

To indicate changes, the survey used the so-called net change indicator, expressed as a percentage of respondents. This indicator is calculated as follows: market share-weighted ratio of respondents projecting a change (tightening/increasing/strengthening) minus market share-weighted ratio of respondents projecting a change in the opposite direction (easing/decreasing/weakening).

The standard part of the questionnaire asked respondents for changes in willingness to lend (volume of loans), credit standards and credit/disbursement conditions, as well as changes in demand (observed in the last quarter and, as expected for the next half year, seasonally adjusted changes in new credit applications) and in portfolio quality as perceived by the respondent, and changes in the risk assessment of different sectors in the case of the corporate questionnaire. The survey applied a five-step scaling to assess changes in the willingness to lend, demand, standards/conditions, risk parameters, however on the charts we only show the direction, excluding magnitude:

• A rating of 1 reflects a considerable increase in demand and in willingness to lend, a considerable tightening in credit standards/credit conditions, a considerable increase in housing prices and risk parameters and, in the case of the risk assessment of sectors, a score of 1 indicates a considerable increase in risk perception relative to the half year preceding the survey, or relative to the current half year or for the upcoming half year in the case of a forecast.

• A rating of 3 indicates an unchanged assessment, both for the current half year and for the forecast pertaining to the upcoming half year.

• A rating of 5 reflects a considerable decrease in demand and in willingness to lend, a considerable loosening of credit standards/credit conditions, a considerable decline in housing prices and risk parameters and, in the case of the risk assessment of sectors, a rating of 5 indicates a significantly safer climate relative to the half year preceding the survey, or relative to the current half year or for the upcoming half year in the case of a forecast.

Ratings of 2 and 4 allow for an intermediate assessment between two extremes (e.g. demand increasing to some extent).

Keywords used for the purposes of the questionnaire are defined as follows:

Credit availability (willingness to lend) reflects the respondent's intention to expand and increase its portfolio in the specific segment.

In terms of **credit conditions**, there is a distinction between price-related and non-price related factors. Non-price related credit conditions (such as collateralisation requirements, loan covenants, maximum size of loans/credit lines, etc.) represent specific contractual terms; the bank will not disburse the loan unless these conditions are met. Regarding the non-price related factors, the survey queried respondents on items such as the spread between the interest rate level and the cost of funds, and risk premium.